

Guam Export Report

External Trade Section

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CY2007

Bureau of Statistics and Plans

Government of Guam

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What is a Guam export? It is something intended for sale or trade originating on Guam that is shipped from Guam to the United States or a foreign country. Agents from the Guam Customs and Quarantine Agency (GCQA) process exports at its service centers located at the Port Authority of Guam and Guam International Airport. The commodities reported herein are for re-sale, thus excludes the military, government, promotional and personal items.

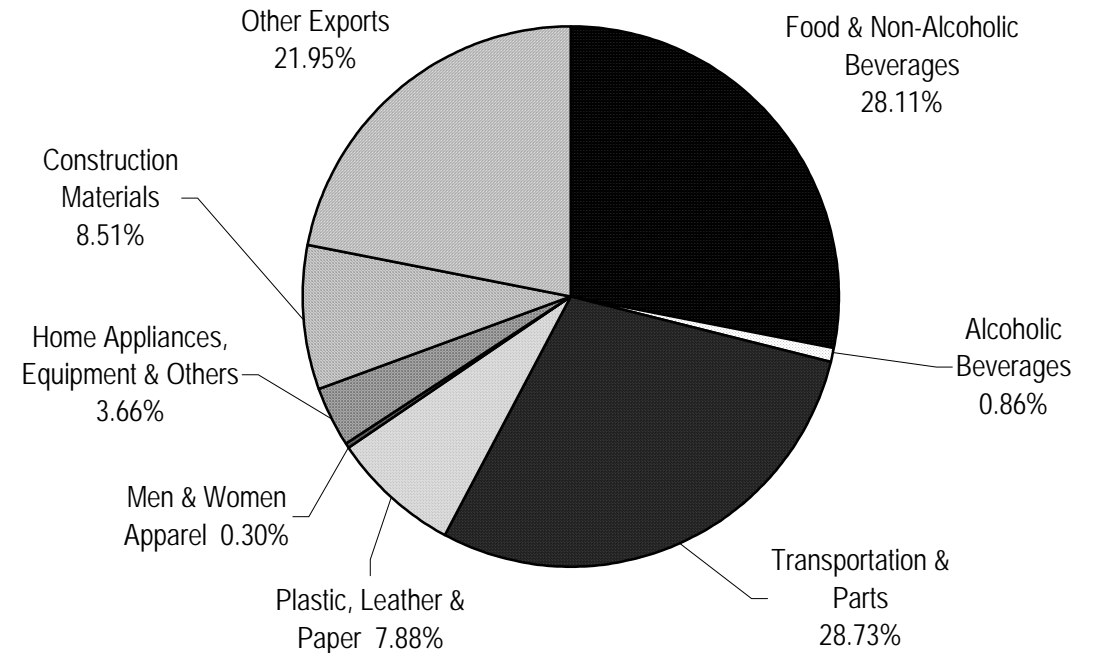
The U.S. government adopted the Harmonized System on January 1, 1989, as the direct basis for its new export and import classification systems. Guam, as well as most of the nations of the world, adopted this system on January 1, 1988. Commodities exported from Guam are identified by its commodity classification code on the shipper's export declaration form. Other information, such as the commodities trade name, U.S. dollar value and its volume based on an international standard of measurement are required prior to export.

The promulgated administrative rules and regulations as authorized by Title VLIV, Chapter 1, §47064 GCA now rests with the Bureau of Statistics and Plans. The Bureau, as mandated by Public Laws No. 20-147 and 26-76, shall conduct, or cause to be conducted, investigations, studies, surveys, research and analysis relating to physical, human, social, and economic development of Guam and to publish the results. These rules and regulations concern the collecting of socio-economic information from businesses and individuals.

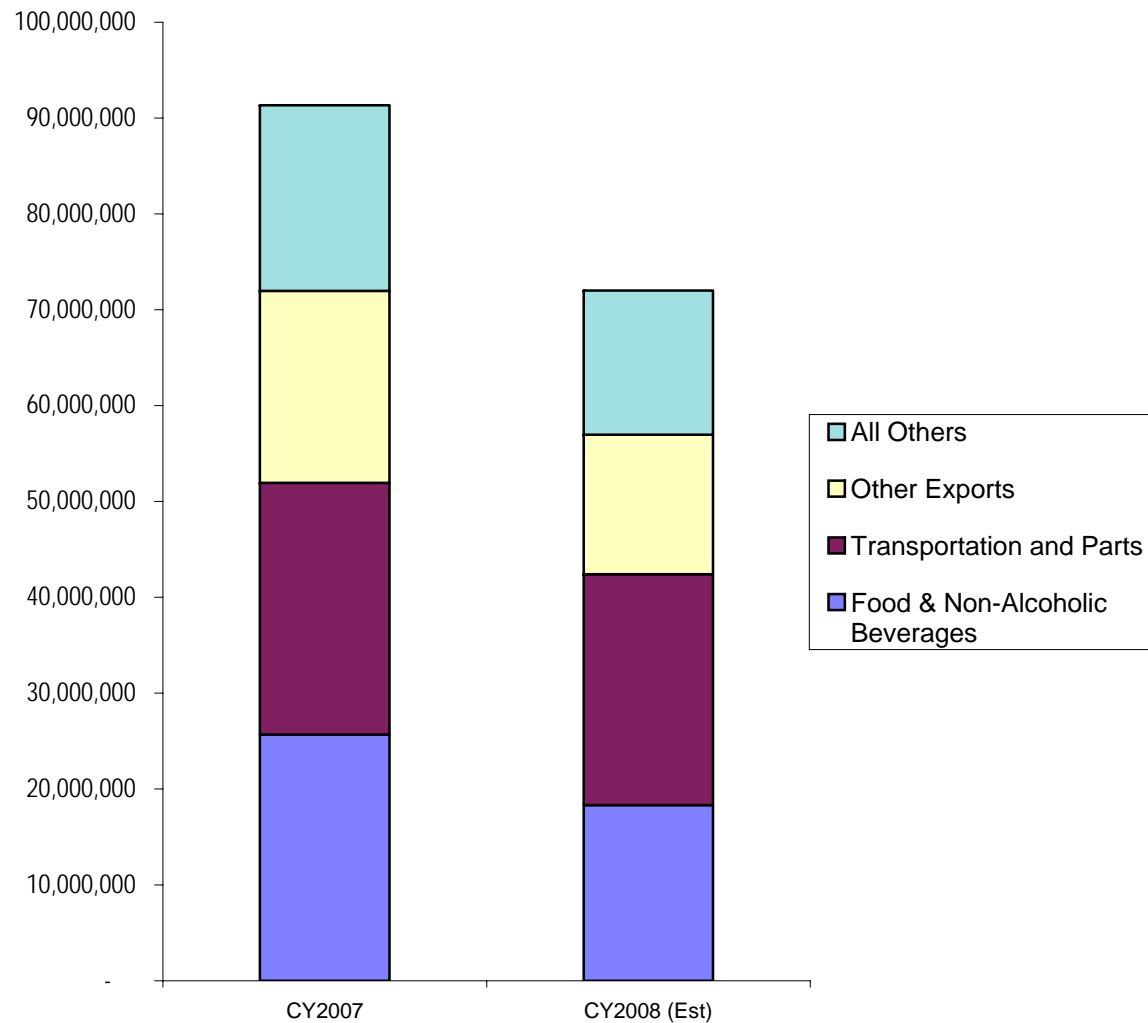
The Bureau of Statistics and Plans is using the established simplified Harmonized System as adopted by the former Department of Commerce. All documents submitted to the Guam Customs and Quarantine Agency for release of cargo must contain information as outlined in §3005.1, 3005.2 and 3005.3 of the former Department of Commerce Administrative Rules and Regulations. Section 3005.1 defines imports and exports of goods and sets up guidelines to insure certain information is included on each official import and export document.

This report contains the value of exports for the last 6-months of the year for CY2006 and 2007, the top 20 export commodities, as well as the percent distributions by commodity group. A CY2008 year-end estimate is provided for discussion purposes.

**CY2007 Guam Trade Export
Commodity Group Composition**



Guam Export
Commodity Group
Composition



**EXPORTS BY COMMODITY GROUPS
JULY THRU DECEMBER**

COMMODITY BY GROUP	CY 2006	CY 2007	% CHANGE
FOOD & NON-ALCOHOLIC BEVERAGES	\$7,433,941	\$13,334,477	79.37%
Meat and Edible Meat Offal	42,597	56,755	33.24%
Fish, Chilled, Fresh, Frozen, Dried and Salted	7,077,101	12,903,356	82.33%
Mollusks, Live, Fresh, Chilled, Frozen, Dried and Salted	4,691	6,580	40.27%
Milk and Cream	196,162	139,403	-28.93%
Prepared or Preserved Meat or Blood	44,319	103,428	133.37%
Coffee	6,792	11,113	63.62%
Chocolate and Other Food Preparations Containing Cocoa	0	0	-
Pasta Whether or not Cooked	0	0	-
Bread, Pastry, Cakes and Other Bakery Products	0	10,668	-
Fruits, Nuts, & Other Edible Parts of Plants	5,838	14,806	153.61%
Extracts, Essences, Concentrate of Coffee, Tea or Mate	0	0	-
Oil, Soya Bean Oil, Other Than Crude	0	0	-
Ice Cream	0	0	-
Rice	17,514	0	-100.00%
Salt	0	0	-
Food Preparations not Elsewhere Specified	14,682	2,708	-81.56%
Water, Including Mineral and Aerated Water	18,181	51,200	181.61%
Bird's Eggs, not in shell, Egg Yolk	6064	34460	468.27%
ALCOHOLIC BEVERAGES	887,782	273,106	-69.24%
Beer Made From Malt	632,071	133,843	-78.82%
Ethyl Alcohol, Undenatured, Liqueurs and Other Beverages	253,220	133,273	-47.37%
Wine	2,491	5,990	140.47%
TRANSPORTATION AND PARTS	18,245,396	11,047,730	-39.45%
Motor Cars Designed for Transport of Persons	17,216,302	10,622,468	-38.30%
Vehicles for Transport of Goods	8,895	0	-100.00%
Tractors	0	0	-
Motorcycles	0	0	-
Derricks, Cranes, Fork Lifts	0	0	-
Rotary Internal Combustion Piston Engines	0	0	-
Vehicles Parts	790,061	63,823	-91.92%
Aircraft	0	32,000	-
Yachts, Boats & other Vessels and Parts	8,198	21,767	165.52%
New Pneumatic Tires or Rubber	221,940	307,672	38.63%

**EXPORTS BY COMMODITY GROUPS
JULY THRU DECEMBER**

COMMODITY GROUP	CY 2006	CY 2007	% CHANGE
PLASTICS LEATHERS & PAPERS	\$2,701,658	\$1,904,006	-29.52%
Floor Coverings, other Plastic Articles	56,535	0	-100.00%
Trunks, Suitcases & other Similar Bags	2,205,981	1,250,560	-43.31%
Paper & Paperboard	315,370	114,425	-63.72%
Footwear, with Soles of Rubber, Plastics & Leather	123,772	539,021	335.50%
MEN AND WOMEN APPAREL	395,352	133,031	-66.35%
Other Woven Fabrics of Cotton	0	7,532	-
Suits, Ensembles, Jackets for Boys	34,083	0	-100.00%
Suits, Ensembles, Jackets, Dresses	361,269	97,670	-72.96%
Shirts, T-Shirts, Vests, for Men & Boys	0	0	-
Blouses, Nightdresses & other Clothing	0	0	-
Shawls, Scarves, Mufflers, Ties, Bowties & Cravats	0	27,829	-
HOME APPLIANCES, EQUIPMENT & OTHERS	903,710	2,157,661	138.76%
Air Conditioning Machines	45,331	61,440	35.54%
Refrigerators, Freezers, & Similar Equipment	35,574	9,445	-73.45%
Machines, Dryers, Spraying Liquids	0	0	-
Washing Machines	0	14,000	-
Microphones, Loudspeakers & Similar Apparatus	0	60,085	-
Video Recording Apparatus	24,709	15,315	-38.02%
Television Receivers	56,247	24,354	-56.70%
Taps, Cocks, Valves & Similar Appliances	0	0	-
Spectacles, Goggles, Frames & Mountings	0	66,440	-
Cameras, Flashlights & Projectors	0	0	-
Navigational Instruments, Compasses, Surveying Instruments	0	0	-
Breathing Appliances, Measuring Instruments	10,445	0	-100.00%
Wrist Watches & Parts	535,249	1,837,556	243.31%
Water Sports Equipment	6,720	0	-100.00%
Lamps, Portable	170,006	7,883	-95.36%
Pumps for Liquids & Vacuums	0	0	-
Records, Tapes & Media for Sound Recorded Phenomena	0	18,499	-
Stoves, Ranges & Other Electric Appliances	19,429	42,644	119.49%

Table 4

EXPORTS BY COMMODITY GROUPS	Actual (\$) CY 2007	Est. (\$) CY 2008
Food and Non-Alcoholic Beverages	25,679,096	18,336,774
Alcoholic Beverages	787,910	952,000
Transportation and Parts	26,249,503	24,080,678
Plastic, Leather and Paper	7,196,566	4,686,282
Men and Women Apparel	269,702	802,465
Home Appliances, Equipment & Others	3,345,121	2,532,479
Construction Materials	7,774,390	6,071,356
Other Exports	20,051,265	14,532,617
Total	91,353,553	
	<i>As Estimated</i>	<i>71,994,651</i>

The FY2008 estimate is based on a 3-year moving average given Y-3=.15, Y-2+.35, and Y-1=.5 prior year weights.

Top 20 Commodities July thru December 2007	2007	Percent of Total
Fish, Chilled, Fresh, Frozen, Dried and Salted	\$12,903,356	30.58%
Motor Cars Designed for Transport of Persons	10,622,468	25.18%
Twine Cordage or Rope	3,053,174	7.24%
Jewelry Articles of Precious Metal	2,475,597	5.87%
Tobacco, Cigars, Cigarettes & Cigarillos	2,178,673	5.16%
Wrist Watches & Parts	1,837,556	4.36%
Cosmetics, Toilet Preparations, Perfumes	1,575,738	3.73%
Iron, Non-Alloy Steel Bars & Rods	1,517,632	3.60%
Trunks, Suitcases & other Similar Bags	1,250,560	2.96%
Aluminum Waste, Scraps, Tubes or Fittings	952,477	2.26%
Footwear, with Soles of Rubber, Plastics & Leather	539,021	1.28%
Petroleum Oils and Gases	381,094	0.90%
New Pneumatic Tires or Rubber	307,672	0.73%
Medicaments & Vitamins	290,113	0.69%
Automatic Data Processing Machines	234,082	0.55%
Surveying Equipment	181,174	0.43%
Milk and Cream	139,403	0.33%
Beer Made From Malt	133,843	0.32%
Ethyl Alcohol, Unden., Liqueurs & Other Beverages	133,273	0.32%
Paper & Paperboard	114,425	0.27%
All Others	1,368,537	3.24%

**EXPORTS BY COMMODITY GROUPS
JULY THRU DECEMBER**

COMMODITY GROUP	CY 2006	CY 2007	% CHANGE
CONSTRUCTION MATERIALS	\$1,270,204	\$2,534,862	99.56%
Iron, Non-Alloy Steel Bars & Rods	109,413	1,517,632	1287.07%
Tubes, Pipe Fittings of Iron or Steel	0	0	-
Structures of Iron or Steel	10,500	8,975	-14.52%
Tin, Plates, Sheet and Strip	0	0	-
Paints & Varnishes	0	3,500	-
Glaziers, Putty, Caulking Compounds	0	0	-
Tubes, Pipes, Hoses & Fittings of Plastics	0	23,200	-
Plywood, Wood Sawn, Sliced	16,444	7,238	-55.98%
Aluminum Waste, Scraps, Tubes or Fittings	1,133,847	952,477	-16.00%
Ceramic Articles	0	21,840	-
Pre-Fabricated Buildings	0	0	-
OTHER EXPORTS	3,952,455	10,804,995	173.37%
Tobacco, Cigars, Cigarettes & Cigarillos	952,015	2,178,673	128.85%
Petroleum Oils and Gases	482,921	381,094	-21.09%
Hydrogen, Carbides & Acrylic Hydrocarbons	41,010	0	-100.00%
Medicaments & Vitamins	123,585	290,113	134.75%
Perfumes & Toilet Waters	393,178	0	-100.00%
Soap & Organic Surface Active Products	0	21,624	-
Printed Books, Brochures & other Printed Materials	8,600	0	-100.00%
Twine Cordage or Rope	15,000	3,053,174	20254.49%
Jewelry Articles of Precious Metal	231,217	2,475,597	970.68%
Lead Waste & Scrap	2,630	30,000	1040.68%
Imitation Jewelry	54,269	57,549	6.04%
Cosmetics, Toilet Preparations, Perfumes	0	1,575,738	-
Pearls, Natural or Cultural	0	0	-
Organic and Inorganic Compounds of Precious Metals	0	40,818	-
Oral or Dental Hygiene Preparation	0	99,718	-
Chemical Products N.E.S.	0	71,828	-
Machine Tools	0	4,255	-
Glassware	0	2895	-
Odoriferous Substances & Mixtures	0	0	-

**EXPORTS BY COMMODITY GROUPS
JULY THRU DECEMBER**

COMMODITY BY GROUP	CY 2006	CY 2007	% CHANGE
OTHER EXPORTS (continued)			
Automatic Data Processing Machines	32,320	234,082	624.26%
Machinery and Mechanical Appliances	0	0	-
Electric Motors, Transformers, Accumulators	105,120	0	-100.00%
Line Telephony & other Apparatus	0	56,016	-
Transmission Apparatus for Radio Telephony	0	0	-
Instruments and Apparatus, Using Optical Radiation	16,000	0	-100.00%
Electrical Apparatus for Switching, Circuits	0	0	-
Diodes, Transistors, other Electrical Conductors	0	0	-
Furniture and Parts	22,429	11,225	-49.95%
Lamps, Lights and Parts	0	0	-
Gymnastics, Athletics, other Sports	0	16,550	-
Fishing Rods and other Line Fishing Tackle	0	0	-
Cigarette Lighters	0	0	-
Pens, Ballpoints, Fountain Pens	0	0	-
Locks and Key	0	0	-
Painting Drawing, Sculpture	0	0	-
Machinery Apparatus for Soldering	249,200	0	-100.00%
Carpets and other Textiles	0	0	-
Cells and Batteries	534,681	6,796	-98.73%
Machines for Balancing	0	0	-
Regulating or Controlling Instruments	0	0	-
Copper, Stranded Wire, Waste and Scrap	427,349	4,000	-99.06%
Boiler, Super Water Boilers	0	3,976	-
Household and Toilet Articles	117,117	0	-100.00%
Musical Instruments	140,000	8,100	-94.21%
Dog or Cat Food	0	0	-
Cement	3,814	0	-100.00%
Engines, Parts, Outboard Motors	0	0	-
Fire Extinguishers	0	0	-
Surveying Equipment	0	181,174	-
Medical Instruments	0	0	-
Sewing and Knitting Needles	0	0	-
GRAND TOTAL	\$35,790,498	\$42,189,868	17.88%

Top 20 Commodities July thru December 2006	2006	Percent of Total
Motor Cars Designed for Transport of Persons	\$17,216,302	48.10%
Fish, Chilled, Fresh, Frozen, Dried and Salted	7,077,101	19.77%
Trunks, Suitcases & other Similar Bags	2,205,981	6.16%
Aluminum Waste, Scraps, Tubes or Fittings	1,133,847	3.17%
Tobacco, Cigars, Cigarettes & Cigarillos	952,015	2.66%
Vehicles Parts	790,061	2.21%
Beer Made From Malt	632,071	1.77%
Wrist Watches & Parts	535,249	1.50%
Cells and Batteries	534,681	1.49%
Petroleum Oils and Gases	482,921	1.35%
Copper, Stranded Wire, Waste and Scrap	427,349	1.19%
Perfumes & Toilet Waters	393,178	1.10%
Suits, Ensembles, Jackets, Dresses	361,269	1.01%
Paper & Paperboard	315,370	0.88%
Ethyl Alcohol, Unden., Liqueurs and Other Beverages	253,220	0.71%
Machinery Apparatus for Soldering	249,200	0.70%
Jewelry Articles of Precious Metal	231,217	0.65%
New Pneumatic Tires or Rubber	221,940	0.62%
Milk and Cream	196,162	0.55%
Lamps, Portable	170,006	0.48%
All Others	1,411,358	3.94%