connect



Antonio B. Won Pat International Airport Authority, Guam Annual Report 2007

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Connecting locally

As a doorway to other worlds and experiences we allow people to share their lives and heritage with one another; an intricate mesh of cultures rich in diversity.

Connecting globally

As part of a Global Network, we help our employees, consumers, and business partners establish relationships across the world. By bridging the gap between continents and people we shape an even bigger picture - a grand mosaic.

Connecting opportunities

As a conduit to new ventures and prospects weenable businesses to grow and economies to flourish. By creating an exciting backdrop for prosperity we continually improve the quality of life for those that choose to visit, do business, and live on Guam.



The other day I was asked what exactly do asports do? produced for a moment and realized it's a simple question with a complex answer. You collapport, don't dolong time.

They're excued as the prespect of ness beginnings and the hope of things to come.

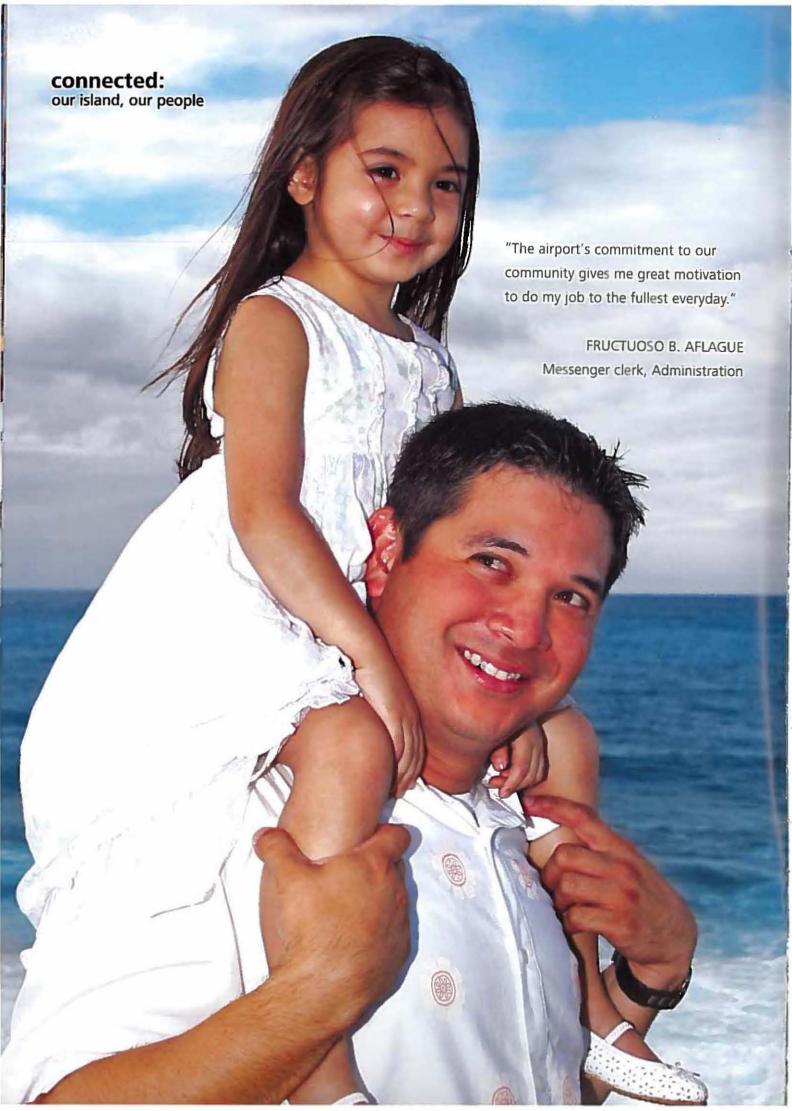
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Our 2007 Male line and financial report hereights has exposed consequences in de por bic tony in the corner international Apport. Over the past year was reconnect to mide strike, a entiring the world to anged a raw product We are near reproduction of the estimator of our nurvery. which we may for long range, town near arci at to distreour facility. We are also offenned the development of goody 2,000 acre, of airport property

What we have screenplined out the sail your a in bin, won eventual of upon to what bin, unemonental the years to come will also be significant. While Crashi is posed for unparalleled economic growth the A.B. Won Pat Guarri International Airport is the proverbial bulb that keeps the economic wheel turning. We must therefore look at our history and be proud of what we have accomplished and let that be our basis for what connects us to our future.

Frenk 7. Be





Connecting locally

At the Guam International Airport, we are a melting pot of cultures and ethnicities, serving a broad customer base rich in diversity. Our neighbors are the same people who provide a substantial amount of business to our airport, and what affects our community ultimately affects our airport. As good neighbors, then, we lend a helping hand whenever possible.

As a direct reflection of the community where we live and work the Guam International Airport Authority and our employees are involved in civic and humanitarian organizations all aimed at improving the island's quality of life.

Within the walls of our terminal facility, we continually recognize those who make significant contributions in preserving our island culture and heritage. We realize our history is important and welcome opportunities to perpetuate Guam's legacy.

By forging strong ties in the community we remain connected to the very foundation of our island heritage – respect.

CONNECTED | a testimonial

"At the Make-A-Wish
Foundation, we grant the wishes
of children with life-threatening
medical conditions to enrich the
human experience with hope,
strength and joy. The Guam
International Airport Authority
is critical in connecting our
Wish children and their families
to the destinations of choice
throughout the world. Their spirit
of cooperation and willingness
to help extends far beyond the
airport and is testament to their
commitment











Connecting globally

At the Guam International Airport we recognize our island history is a tale full of discovery and evolution. When Ferdinand Magellan landed on Guam in 1521, the island's location made it an ideal stopover for the hundreds of commissioned vessels crossing the Pacific. For the ancient Chamorros who traversed these waters in the Proa, it reaffirmed what they had known for centuries transporting people and goods between locations: the tiny island was a critical link in the chain of trade and commerce.

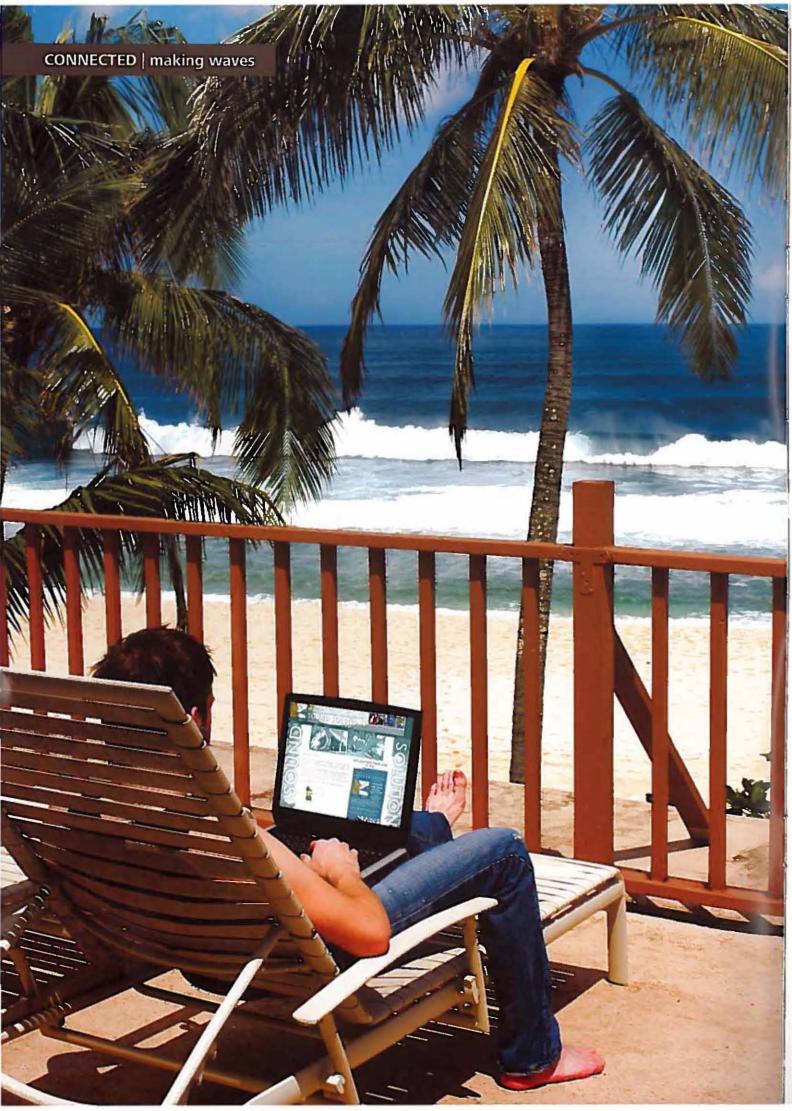
Guam's importance in the region was once again underscored when the Pan American Clipper made its historical landing in Sumay. During World War II, Guam played an even more important role for the United States. The island was used as a staging point with the construction of airfields in the northern, central, and southern areas of Guam.

These historic events foreshadowed Guam's strategic location and importance to national and international travel and trade.

Today, while the landscape of how we do business has changed. We continue to interact with one another across oceans and continents. Thanks to technology, the world is no longer the massive expanse it once was. Still, we are mindful of our history and understand that airports serve as the perfect backdrop for a global community eager to make a human connection.

As the information age continues to shape much of how we live, relate and interact, to this day Guam remains a significant player in the expansion of global communities and economies.





Connecting opportunities

As an international airport rooted in American soil, the Guam International Airport offers a diverse set of routings to countries that border our shores. As one of Micronesia's busiest airports, we continue to build strong ties with our island neighbors, forge sister city relationships, while working to entice new business and increase investment opportunities.

Since the U.S. Congress opened our borders in 1960, we have welcomed millions of people as our guests. To aide in the expansion and improvement of our world class facility, over the past year Guam International Airport Authority secured millions in federal funding for capital improvement projects. It was our goal to see our primary runway extended from 10,000 feet to 12,000 feet. Our secondary runway is also a priority and we are looking at an extension from the current 8,000 feet to 10,000 feet. We also are maximizing airfield capacity through our new Parallel Taxiway.

With over 1,927 acres for active lease and 937,900 square feet of vacant ground area, GIAA is actively seeking partners to develop real estate to include hangars, a reservations call center, and a bonded warehouse. Other possibilities include hotels, fast food operations, light manufacturing and assembly facilities, and offices.

As an international airport with a proven track record of marked profits and solid business relationships. We are poised for growth and remain a viable business partner.

Guam: Unique Opportunities

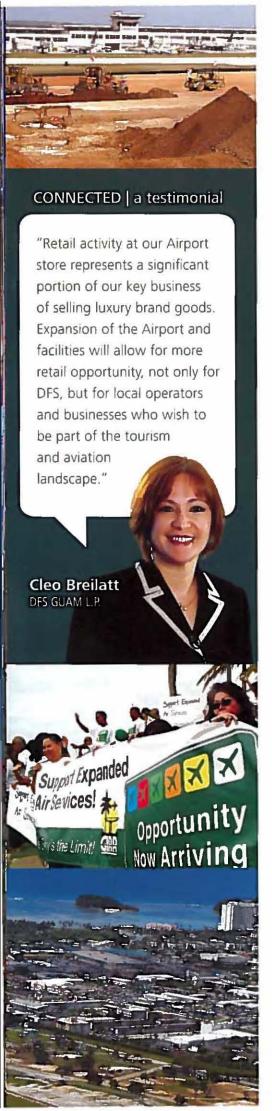
Guam's business environment is conducive to establishing business activity here in the Asia-Pacific region. The Government of Guam offers unique advantages which include:

- · Guam Foreign Investment Equity Act
- · Guam Immigrant Investor Visa Program
- · Qualifying Certificate Tax Incentive Program



JEANNETTE SAN NICOLAS

Program Coordinator II



LIBERALIZED AIR RIGHTS ADVANTAGES

U.S. Government Authorizations

EXPANDED AIR CARGO SERVICE

In December of 2006, the U.S. Department of Transportation (DOT) granted a 2-year term for foreign carriers with DOT authority, with some exception, to engage in transportation of cargo through Guam.

Source DOT Final Order on the Petition for Expanded Air Services, Docket No. 2006-23918.

BILATERAL AVIATION AGREEMENTS

Bilateral agreements recently negotiated between the U.S. and China grants the unlimited rights for all Chinese national air carriers to fly from any city in China to Guam and the Commonwealth of the Northern Mariana Islands, effective August 1, 2007.

Source Protocol to amend the agreement between the government of the United States of America and the government of the People's Republic of China relating to civil air transport, Annex VI, July 2007

"GUAM ONLY" VISA WAIVER PROGRAM

The U.S. federal government implemented the Guam-Only Visa Waiver Program (GOVW) since 1988. More than a dozen countries are allowed to enter into Guam without a visa for a period of up to 15 days; travel onward is not allowed. The following are GOVW program eligible countries: Australia, Brunei, Indonesia, Japan, Malaysia, Nauru, New Zealand, Papua New Guinea, Republic of Korea, Singapore, Solomon Islands, Taiwan, United Kingdom (including British National Overseas), Vanuatu, and Western Samoa. Participation in the Guam-Only Visa Waiver program requires travel on signatory carriers of the A. B. Won Pat International Airport, Guam.

U.S. MILITARY BUILD-UP AND RELOCATION TO GUAM

The relocation of 8,000 U.S. Marines from Okinawa to Guam is anticipated to greatly increase Guam's population. Over \$6B has been earmarked by the U.S. and Japan governments towards this relocation effort. The increase in population and investment in facilities to accommodate troops and family offers a wealth of opportunity to do business on Guam and at the A. B. Won Pat International Airport, Guam.

GUAM'S ECONOMY

MAJOR INDUSTRY: TOURISM AND MILITARY EMPLOYMENT

Guam's employment mix is anchored in military employment and tourism services

Industry Employment	Number of Employees
Retail Trade	11,920
Government of Guam	10,540
All Other Services	9,900
Hotel Services	5,490
Transportation & Utilities	5,110
Construction	3,910
Federal Government	3,290
F.I.R.E.	2,570
Wholesale Trade	1,880
Manufacturing	1,670
Agriculture	190

AIRPORT CONTRIBUTION

In 2006 Airport operations contributed over \$1.7 billion in direct, indirect and induced revenue in the following areas for Guam:

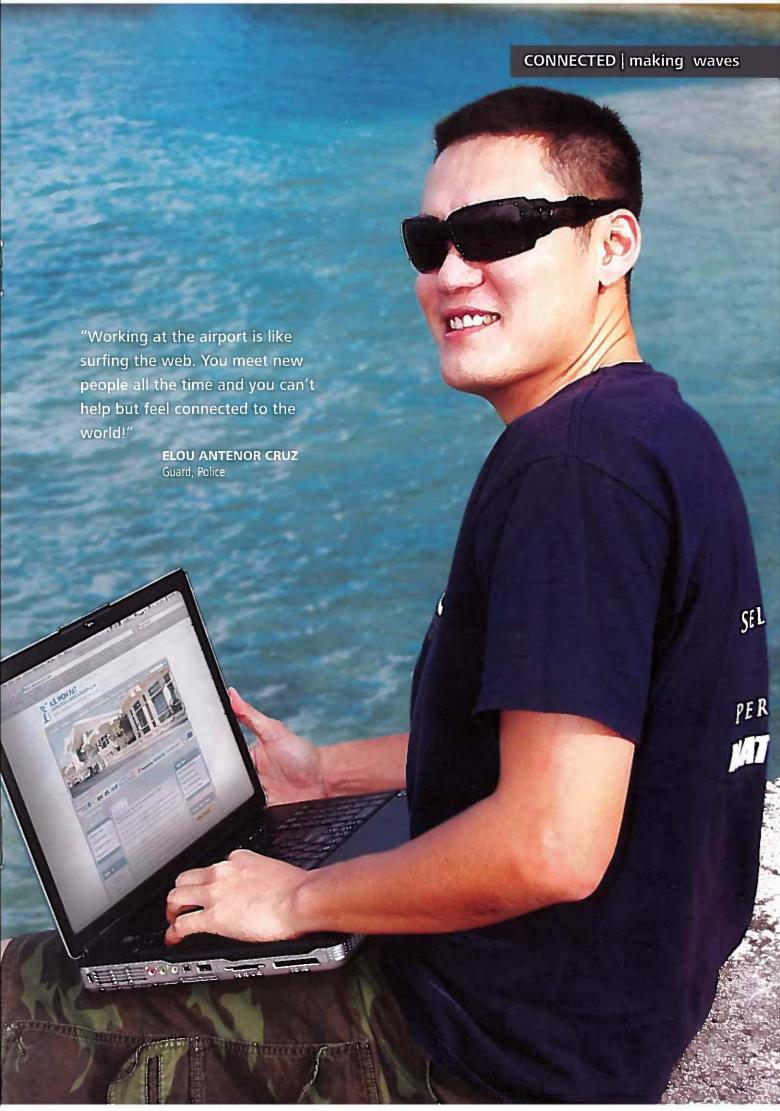
- · \$291 million in direct contributions of Airport related activity
- . \$1.1 billion in visitor spending
- \$326 million in revenue from supply industries

TOURISM CONTRIBUTION

- · Hotel occupancy rates in 2005 rose 5% from 2004
- The industry continues to benefit from economic health in the Asia-Pacific region;
 Japan continues to be the predominant tourist group
- ·Significant investment in tourism in the last few years:
- Palace Hotel Investment (\$40 Million) Okura (\$25 Million)
- Guam Plaza Hotel (\$7 Million) Fiesta Resort (\$20 Million)
- Airport Expansion (\$102 Million)
 DFS Galleria (\$30 Million)

Visitor spending increased to \$697 per person in 2005 from \$472 per person in 2002

Focused marketing to higher yielding and longer duration visitors





Lasting connections

In an environment where links are an important part of day to day operations, relationships begin and continue to grow at airports.

Partnerships allow people to interact, conduct business, and begin new relationships. The airport strives to create the proper environment where these practices are nurtured, developed, and realized.

Guam's business and social culture is rooted in deep friendships and unions, and our airport is a mirror of the community in which we serve. We truly understand the need to go beyond just the technical aspects of running a seamless operation. It is also inherent upon us to foster strong ties with all those that choose to walk through our doors.



The Proa, the outrigger canoe, allowed ancient Chamorros to make connections to lands and people beyond Guam's reefs. With our airport facility patterned after an icon in Chamorro history it is our responsibility to continue this tradition. Under the conditions dictated not only by our consumers and partners but by our history, the airport stands ready as a gateway of opportunities.





Connected | Events

While airports might be seen by some as a simple means to an end, getting people where they need to go, the fact is ours is a complex operation with its share of triumphs and challenges. In an industry tasked with the enormous responsibility of bridging continental divides, uniting countries and nations, and handling the most precious of commodities, our job is not one we take lightly.

Where airports are concerned there truly is no rest for the weary, and while working at an airport remains a very rewarding, satisfying career, the fact is inescapable: airports are home to a special breed of people. What we do in the confines of our airport affects the lives of thousands of others outside of our walls and the reverse is true. What the community does affects how we operate and what we do. It is truly a reciprocal relationship.

At the Guam International Airport, our employees witness every facet of life unfold, between goodbyes and hellos and a multitude of events throughout the year, our employees remain a committed, vital part of our business serving as local ambassadors to a world community.





CONNECTED: GROWTH

Our commitment ensures that people are able to arrive and depart without ever noticing the intensity of the system. We want our patrons to enjoy their experience at our airport enabling them to remain connected to the rest of the world, while experiencing our unique and distinct brand of hospitality. We want them to remain connected.

PREVIOUS PERFORMANCE

2006	1,456,292
2005	1,441,248
2004	1,435,983
2003	1,151,215
2002	1,356,936
2006	1,466,026
2005	1,451,159
2004	1,453,800
2003	1,713,414
2002	1,369,298
2006	274,185
2005	179,043
2004	196,404
2003	211,704
2002	224,067
LUUL	116 0 0 0
2002	The second
2006	36,234
2006	36,234
2006 2005	36,234 34,011
2006 2005 2004	36,234 34,011 33,576
2006 2005 2004 2003	36,234 34,011 33,576 30,888
2006 2005 2004 2003	36,234 34,011 33,576 30,888
2006 2005 2004 2003 2002	36,234 34,011 33,576 30,888 31,829
2006 2005 2004 2003 2002	36,234 34,011 33,576 30,888 31,829
2006 2005 2004 2003 2002 2006 2005	36,234 34,011 33,576 30,888 31,829 37.3 37.68
2006 2005 2004 2003 2002 2006 2005 2004	36,234 34,011 33,576 30,888 31,829 37.3 37.68 39.54
2006 2005 2004 2003 2002 2006 2005 2004 2003	36,234 34,011 33,576 30,888 31,829 37.3 37.68 39.54 35.21
2006 2005 2004 2003 2002 2006 2005 2004 2003	36,234 34,011 33,576 30,888 31,829 37.3 37.68 39.54 35.21
2006 2005 2004 2003 2002 2006 2005 2004 2003 2002 2006 2005	36,234 34,011 33,576 30,888 31,829 37.3 37.68 39.54 35.21 29.32
2006 2005 2004 2003 2002 2006 2005 2004 2003 2002 2006 2005 2006 2005 2004	36,234 34,011 33,576 30,888 31,829 37.3 37.68 39.54 35.21 29.32
2006 2005 2004 2003 2002 2006 2005 2004 2003 2002 2006 2005	36,234 34,011 33,576 30,888 31,829 37.3 37.68 39.54 35.21 29.32 3,310,796 3,108,577





1,428,262



DEPARTURES 2007

1,428,262



TRANSIT 2007

375,351



LANDINGS/TAKEOFFS 2007

37,499



CARGO (METRIC TONNES)

28,377.53



GROSS TAKEOFF WEIGHT (LBS..)

3,465,833



Connected | Our Tenants

From its Pacific hub at the A.B. Won

Continental Micronesia



Pat International Airport in Guam, Continental MIcrones a continues to make the right connections. offering more than 236 departures each week hetween 23 cities throughout the

Pacific Rim, the Micronesian Islands and Hawaii with a fleet of 13 next-generation Boeing 737 narrowbody and 767 widebody aircraft. The airline and its code share partner Cape Air also provide essential service, operating 86 weekly commuter service flights between Guam and the Commonwealth of the Northern Mariana Islands. Continental Micronesia, connecting Guam and the world! Work Hard, Fly Right!

Walter B. Dias, Staff Vice President, Sales and Marketing

Japan Airlines looks forward to working with the A.B. Won Pat International Air-



port Authority, Guam (GIAA) to reach global standards of security and safety that will set our Guam's airport apart from the rest. We all know that post September 11th, the world of aviation security has changed dramatically and everyone needs to rise to the challenge

of providing security while providing a level of comfort, respect and formality with the traveling public. We are excited to be members of a team of stakeholders that will work together to enhance services and the handling procedures of our airport security process for the visitors who fly in and out of the beautiful island of Guam. We firmly believe that by working together and "making connections" we will ensure that Guam is a safe place to visit and a premier tourist destination for all.

Takaharu Sakurai Vice President and Regional Manager Guam & Micronesia



As we continue to celebrate 20 plus years of international flight service, we at ANA are thankful for the many relationships we have cultivated over the years. Expanding our international air service in 1986 to

include Guam set the tone for exciting changes and the beginning of a strong, dynamic relationship with the Guam International Airport Authority. Despite the challenges we face in the aviation industry, their assistance and support over the years has remained consistent and we look forward to their spirit of partnership and fostering new, exciting relationships with our customers and aviation partners.

Bun Hirai General Manager

Over the past 30 years we at DHL have witnessed unparalleled growth and expansion at the Guam Interna-



tional Airport and are excited to be part of air cargo park facilities in adjacent Tiyan properties.

From our initial ground breaking to the opening of our new facilities, the process has been a

culmination of hard work and determination and is testament to our relationship with the GIAA. Our strong partnership with the authority has given us a sound foundation from which we can draw on as we continue to grow our business and expand the delivery of services throughout the region.

Greg Dornon Service Center Manager

DFS continues to forge a powerful partnership with the GIAA in the growth of Guam's tourism industry



through improvements of our retail environment with frequent store design and product assortment upgrades at the A.B. Won Pat Guam International Airport. Our 35 year partnership has never been stronger,

and as we move forward with the GIAA, we see further opportunities for the development and expansion of the overall retail experience in the airport for the benefit of tourists and the people of Guam. And in GIAA's core business the airport has become increasingly vital to DFS with the recent combining of Guam, Saipan and Hawaii that forms the DFS Pacific Group. Conducting business in these 3 distinct locations requires seamless connectivity and GIAA is the hub as our management staff ferries to and from the islands.

Jim Beighley General Manager

China Airlines has been operating schedule service between Guam and Taiwan, since March



26, 2000. In addition to our schedule services, peak travel demands have required China Airlines to operate extra section flights to and from Guam.

In order to enhance partnership

with GIAA, China Airlines became one of the Signatory Airlines in 2006.

Under our vision, "Commitment to Excellence and Reliability", we aim to continue delivering excellent service with value through our extensive network to 67 cities in 25 countries. We will keep developing programs that shall contribute and benefit the economy of Guam for years to come.

Frank Mao Regional Manager





Throughout many challenges, GIAA has maintained its vision to become a world-class Airport for Guam and the world.

Your strong commitment to improve services and opera-

tions has spelled success not only for Guam but to its neighboring islands as well.

We, at Philippine Airlines are committed and happy to work hand in hand with you. "MABUHAY"

Dondi Arcangeles Station Head

🥏 kipi I kravici



Triple B Forwarders has been working with the airport for over 20 years. In the late 80s, our only business was air freight. Our entire operation was located at GIAA.

Over the years our

scope of services has expanded as well as the size of our company. And with this, we expanded with the addition of off airport facilities.

As the airport has grown in size and destinations served, so has Triple B Forwarders. We now use Guam as a logistical hub for Guam, CNMI and our Micronesian neighbor islands from the US and Asia.

This is why we are very excited to be working with GIAA to consolidate all of our logistical services in our new multi-modal cargo terminal in the Guam International Airport Authority's Tiyan Industrial Park.

Eric J. Bell General Manager We are committed to support our business partners in the airline industry, for without their help we would cease to exist. We understand this important relationship and consistently work to ensure that our resources are allocated appropriately to assist our partners.

AIRLINES

All Nippon Airways Co., Ltd.(ANA)
Asia Pacific Airlines
Freedom Air
China Airlines
Continental Micronesia, Inc.
Hyannis Air Service dba Cape Air
Japan Airlines International Co., Ltd.
Korean Air
Northwest Airlines

CONCESSIONS

Philippine Airlines

Retail Merchandise DFS, Guam LP Audio Vision Center Bestselfer Inc.

ADVERTISING

Interspace Airport Advertising

CAR RENTALS

AVIS Rent A Car BUDGET Car Rental DOLLAR Rent A Car HERTZ Rent A Car NATIONAL Car Rental NISSAN Rent-A-Car, Guam

FOOD & BEVERAGE CONCESSIONS

Airport Tentekornai (KGD LLC)
Allegro Italian Café, Inc.
Burger King
Denny's of Guam
Domino's Pizza
Golden Bowl
Weinerschnitzel/Big Nama's
JMC, Inc. (Oasis & Clippers)
Micronesian Munchies
Island Café & Bar
Shirley's Coffee Shop
American Sports Bar

MASSAGE THERAPY HME Massage

FOREIGN EXCHANGE / BANKS / ATMS Bank of Guam Bank of Hawaii First Hawaiian Bank Government of Guam Employees Federal Credit Union Pacific Amusement, Inc. TravelexAmericas

TELECOMMUNICATIONS (PAY PHONE/INTERNET)

Guam Islandfone LLC
Guam Wireless Telephone Company, LLC
dba hafaTEL
PayTel Guam
One-Link LLC

TOUR GROUPS

ANA Sales America
Guam Sanko Transportation
Happy Holiday Micronesia, Inc.
H.I.S. Guam Inc.
Holiday Tours Micronesia (Guam), Inc.
JALPAK International Micronesia, Inc.
Latte Bus Company
Navy Housing Welcome Center
PMT Guam Corporation
R & C Tours (Guam) Inc.
Sawayaka Guam, Inc.
Starts Tourist Inc.
Yama's Co., Inc.

NON-AIRLINE TENANTS

AGIIPacific, LLC Aircraft Service International, Inc. Ambyth Shipping and Trading Napa Auto Parts Consolidated Transportation Services, Inc. **Eustoms & Quarantine Agency** Department of Agriculture **DHL** Corporation Fleet-Services, Inc. Guam Flight Services J&RS' Micronesian Pacific Enterprises, Ltd. Micronesian Aviation Systems PacAir Services Sky Bridge Guam, Inc. SKYHERO Co., Ltd. South Pacific Petroleum Corporation TEMCO, Inc.

CONSULTANTS / U.S. GOVERNMENT

Triple B Freight Forwarders

Tandem Skydive Saipan/Guam, Inc.

AM Insurance
Federal Aviation Administration
IRIS, Ltd.
Jacobs Consultancy
Madeline Connelly
Mar. Mair Spade & Thompson
Taniguchi Ruth Makio Architects
The Captain Company
Transportation Security Administration
U.S. Department of Agriculture
U.S. Fish & Wildlife Services
U.S. Customs & Border Protection
Unimited Services Group, LLC





Destination Guam

CULTURE

The traditions and customs of Guam's proud island heritage live on despite conquerors, wars and changing governments. Formed in antiquity and molded by the events of history. Guam's living culture has expanded to form a vibrant, modern way of life. Since the 17th Century. Roman Catholic churches in Guam have been the center of village activities. Even today, every village has its patron saint whose feast day is celebrated with an elaborate fiesta to which the whole island is invited. Migrations of American, Asian, Micronesian and other visitors have left their imprint on the island's multinational influence more evident than in its food. At a fiesta or other island party, families prepare heavily laden tables of local delicacies.

NIGHTLIFE

For those whose energy rises when the sun sets, Guam offers a vibrant, exciting nightlife. A cosmopolitan array of entertainment ranging from lively to subdued please even the most discriminating taste. Visitors can observe world class performances, dine in gourmet restaurants or sample the best in nightclubs as well as executive lounges that operate in hotels along Tumon bay, all minutes from the Guam International Airport.

GOLFING

As a major visitor destination for travelers throughout Asia, Guam is home to some of the most world's most majestic golf courses, with professional and recreational golfers teeing up at any number of our highly challenging courses. 18-hole golf resorts with special character and appeal are ideally located throughout the island, nestled by lush tropical gardens that over look some of the most spectacular areas of Guam.

SHOPPING

Our location in the Western Pacific coupled with our status as a U.S. territory has resulted in a full range of shops featuring treasures from all corners of the world. Sophisticated malls and specialty plazas, department stores and unique boutiques and outlet malls offer an exceptional array of products.

Whether an avid or recreational shopper, each of the resort hotels at Tumon bay has a lobby arcade, and other specialty shops are located within walking distance along hotel row.

WATER ACTIVITIES

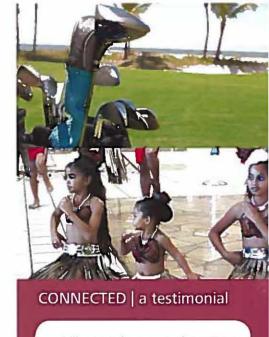
Water sports are, without a doubt, Guam's finest offering. Visitors who come to Guam to enjoy the island's ocean playground can choose from a full range of activities that will take them either over or under the surface of Guam's inviting tropical seas.

Located at the edge of the Marianas Trench, Guam is renowned for its vivid turquoise lagoons, deep sea currents and water clarity. Whatever kind of diving interests you have – photography, spear fishing, wreck and reef diving, or just a relaxing day admiring tropical fish and coral in crystal clear waters –Guam can provide it.

DINING

Guam is a haven of the culinary arts. Despite Guam's small population, a wide array of restaurants offer scrumptious delicacies to warm any palate. Major hotels and restaurants serve quality Continental meals and exotic ethnic dishes, as well.

Fresh seafood is bountiful. Fresh fish, octopus, and lobster are either grilled or baked with vegetables or fruit, sashimi, and in other imaginative ways unique to the Pacific. Travelers who venture further will find Chamorro, Japanese, Korean, Thai, Vietnamese, Filipino, Chinese, Mexican, and European restaurants, each with its own distinct ambiance.



"I'll never forget my first plane ride as a child, we were headed to California and I was completely in awe of the flight attendants, they were professional and courteous and worked as a team. That's why I enjoy working in the aviation industry, because of the nature of the work involved airports, you're required to wear many hats. Whether you're a leader, a coordinator, a marketing specialist, or a real estate developer, you're part of a network of people whose actions touch the lives of people from all walks of life. It's an awesome experience, and a

