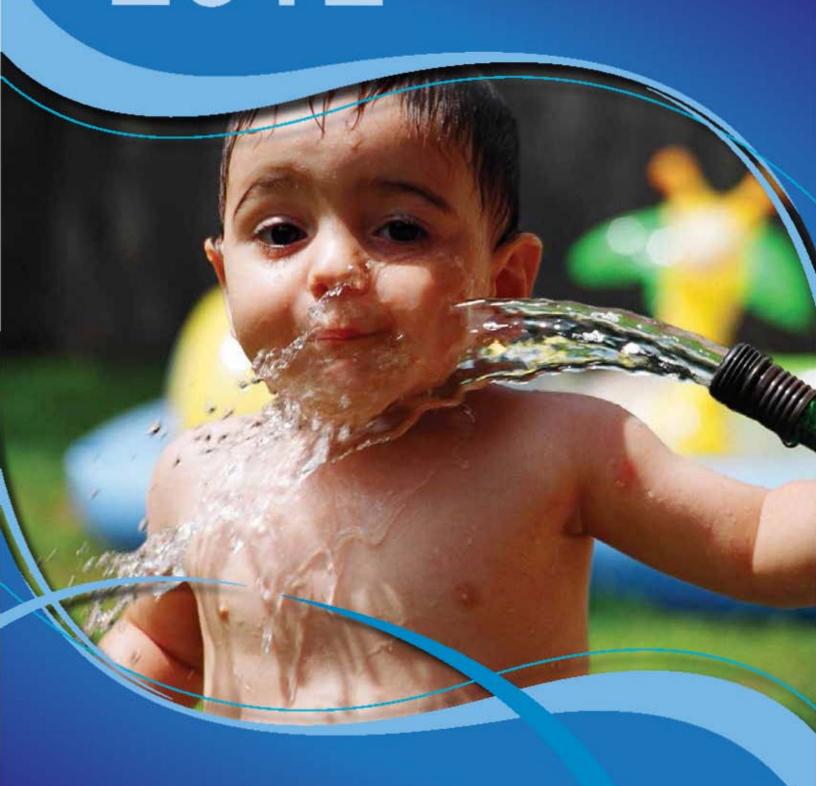
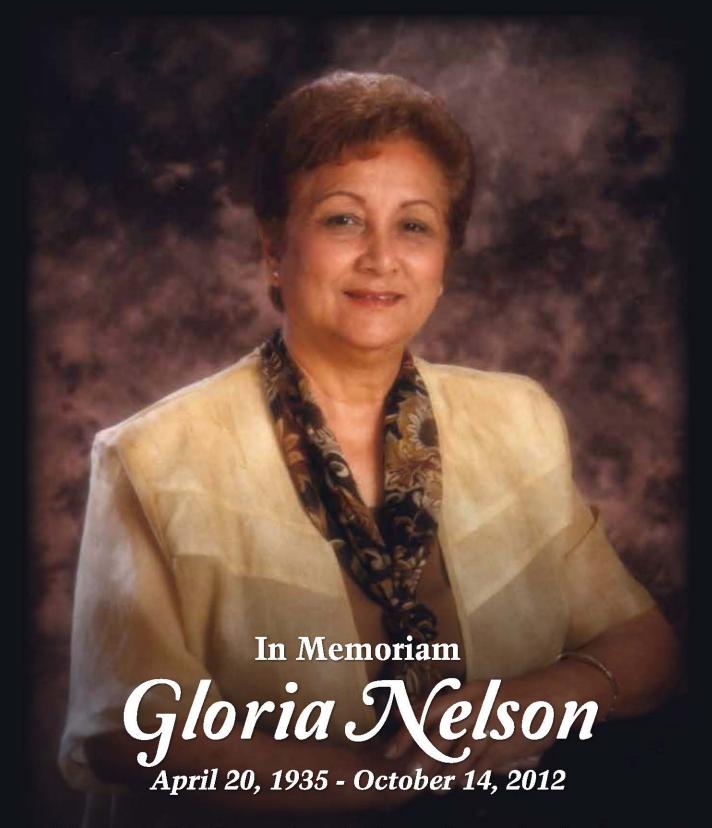
## 2012 ANNUAL REPORT





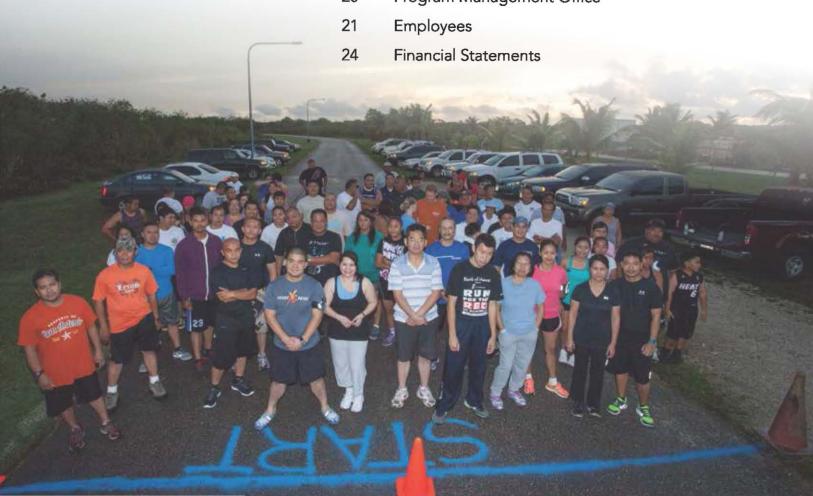


And of course, we all fondly remember and still mourn the recent loss of our "rose among the thorns" Gloria Nelson who always reminded us of our responsibility to serve the public fairly but compassionately... and to invest in educating, training and developing our employees to be the best utility professionals they can be.

The new Utility Center which will house GPA and GWA staff will be so named the Gloria B. Nelson Public Service Facility to remind us every day that we all are here to serve. Located in Mangilao, Auntie Lola's village, we know her spirit will always be present.

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   Transportation, Public Works and Veterans Affairs
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#### GUAM WATERWORKS AUTHORITY

Hafa Adai! Congratulations to the hardworking men and women of Guam Waterworks Authority on the completion of the 2012 Annual Report!

Guam set sail for success and progress and it's the people who steer the boat to help guide her. Propelled by a common goal and vision for the community, we see people move our community toward a future with opportunity and services that enhance the quality of life for all Guamanians. The hardworking GWA family are constantly working to improve services to our island and the overall sustainability for its future.

The men and women of GWA are providing efficient services and promoting growth in the community. Guam is definitely moving forward with the improvements, upgrades, and projects that GWA has lined up and completed. These projects enhance critical infrastructure for the people of Guam to live their daily lives.

With our collective and collaborative vision for an efficient, vibrant community, let's continue moving forward.

With our gratitude and support for a stronger Guam,

Office of the Governor of Guam

Ricardo J. Bordallo Governor's Complex - Tel: (671) 472-8931/6 - www.governor.guam.gov - calendar.guam.gov - 🌉 🕍 Eddie Baza Calvo



Message from the Chair

#### COMMITTEE ON UTILITIES, TRANSPORTATION, PUBLIC WORKS AND VETERANS AFFAIRS



Hafa Adai,

2012 was another strong year for the Guam Waterworks Authority. We witnessed steady leadership in meeting and surpassing the requirements set forth by the Stipulated Order, clear vision in balancing the need for system-wide improvements with the impact rates have on our community, and a continued dedication to improving our water and wastewater services island-wide. The future is bright for the Authority.

I commend the leadership at GWA and the CCU, whose shared vision and dedication continues to guide the Authority to new heights. Most importantly, I applaud the tireless work of all the employees of GWA. Day-in and day-out, your commitment and expertise enables the Authority, and our island is fortunate to have a first-class workforce propelling GWA forward.

I am proud of the legacy being created at GWA, and am honored to serve as Chairman of the Committee on Infrastructure.

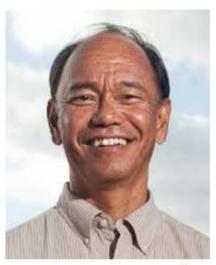
On behalf of all of us who make this island our home, Si Yu'os Ma'ase,

Thomas C. Ada

2 c R

Senator, 32nd Guam Legislature Chairman, Committee on Infrastructure

## Message from the CCU CHAIRMAN



Simon A. Sanchez II
CCV Chairman

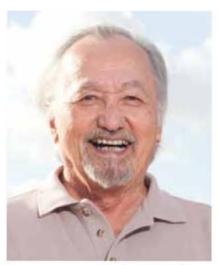
Fiscal Year 2012 continued to be a year of progress for your Guam Waterworks Authority. GWA is set to embark on the next phase of our twenty year master plan to rebuild and modernize our infrastructure so our water always remains safe to drink and that we better protect our precious and priceless ocean.

\$300M will be invested over the next several years in the following:

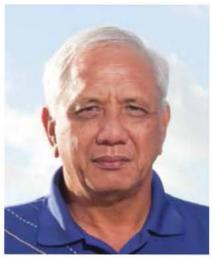
- Build a new compliant wastewater system for our southern villages for \$130M to bring those plants finally into compliance by 2018:
- By December 2012, complete the \$10 million upgrade to our largest wastewater plant in Dededo, the Northern Wastewater
  Treatment Plant (NWWTP). NWWTP is now in compliance for primary treatment for the first time in 25 years.
- Complete our meter replacement program by mid-2014 so that everyone is properly billed for their consumption;
- 4. Re-build and rehabilitate GWA's major water storage tanks for \$130M to improve pressure and keep our water safe to drink;
- Fix leaks and reduce unaccounted for water to industry standards by 2020. By addressing unaccounted for water, the costs to re-build the system can be lowered dramatically, saving ratepayers money;
- Install reliable modern monitoring systems to better allow GWA to manage our water and wastewater in order to reduce operating costs and speed repairs;



Eloy P. Hara CCU Commissioner



Benigno M. Palomo CCU Commissioner



Pedro S.N. Guerrero CCU Commissioner

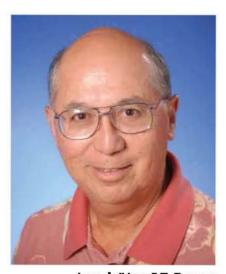
None of our progress to date and the completion of these projects could be possible without the hardworking employees of GWA who work hard every day to ensure our water and wastewater system serve you 24 hours a day seven days a week.

In closing I would like to recognize the great efforts of my fellow commissioners who tirelessly give countless hours to the task of governing the utilities. —Joey Duenas, Eloy Hara, Pete Guerrero Benigno Palomo and I — are honored to serve you. It is truly a privilege.

I also want to remember our dear former commissioner Mrs. Gloria Nelson for always reminding us to serve the public's interest by doing the right thing, even if it's not always popular. We continue to be inspired by her contributions.

Si Yu'os Ma'ase to all who have contributed over the year to making GWA a continued success for our island families. On behalf of the 300 plus employees of GWA and their families, we thank you for your continued support.

May God continue to bless you and your families and our island home of Guam.



Joseph "Joey" T. Duenas CCU Chairman

Simon A. Sanchez II CCU Chairman

# Message from the GENERAL MANAGER



Guam Waterworks Authority (GWA) is committed to providing excellent water and wastewater products, programs and services in a safe, reliable, cost effective and responsible manner, developing and maintaining systems, infrastructure, and community outreach to enhance Guam's drinking water and wastewater systems.

Instituted in 1997, GWA today delivers potable water and wastewater services to 160,000 Territory of Guam residents, U.S. Defense installations and up to 136,000 international visitors in peak month. Guam's quality of life and economy depends on clean, efficient, and safe drinking water and wastewater infrastructure. We do our best to compassionately treat every customer like our grandparents. According to Guam traditions, we "Respect i taotao I gume" which interpreted means we respect the people of the house.

During the past two years, we have successfully guided the utility through the most challenging time in its 15-year history, restoring consumer trust, stabilizing revenues and earning the confidence of the Environmental Protection Agency due to stellar compliance of court order deadlines.

GWA is successfully implementing the Water Resources Master Plan (WRMP 2007) to propel the utility on a long-term, progressive path to "best in class" performance by:

#### Instituting sound resource management practices

We are proud of the newly created sustainable meter program, which includes the meter test bench. Since September 2012, 17,000 out dated meters were replaced improving the meter read rate by almost 25%. Revenue stabilization occurred when meters that had catastrophic failure were retired. We were also able to enhance customer service by providing consumers with accurate and real time information about their water usage, leaks and concerns. Our Water Loss Reduction Plan, strategic methodology, improvements in reporting via international standards and systems management has resulted in 35% unaccounted water reports down from 50%. In addition, we are now able to repair leaks in 6 days instead of 90 days.

#### Developing sound management foundations, planning, and financial systems.

With the support of the Consolidated Commission on Utilities (CCU), GWA has completed two plans over the last year that will set GWA on course for success: The Water Audit Program and Water Loss Control Plan – August 23, 2011 and the Comprehensive Management Plan for the implementation of the Court Order – March 27, 2012 (CMP). The plans, combined with The Potable Water Enhancement Plan, the Capital Improvement Plan 2011-2015, the 2011 Court Order (CO), and the

2011 Public Utilities Commission (PUC) Stipulation, create a blue print for success over the next few years. These critical working documents will greatly enhance planning, direction, and revenue savings for the Authority. The plans will propel GWA to the next level as they include elements which will vastly improve GWA's business model. The foundational plans along with the 2011 CO and the 2011 PUC Stipulation will move GWA forward with vision and purpose. The management and tracking of the CMP will underscore how all the elements of the plans fit GWA's overall goals. GWA employees at all staff levels are trained and informed of these plans so that they are well versed in the Authority's vision, mission, goals and operations. Our governing board, The Consolidated Commission on Utilities (CCU) authorized GWA management to enter into a contract with Badger Meter for \$5,200,000. On April 20, 2012, the first twenty Badger Meters came in. With this new contract for these meters, GWA can move forward and the meters will help to bring in more revenue for the Authority.

#### Engaging consumers to provide them appropriate levels of service

Because of our dedication to excellent customer service delivery, we are now Guam's leading agency in Customer Service, but we believe and will continue to strive to provide even better service to our consumers.

#### Achieving long-term resource sustainability

We have effectively used the Water Resources Master Plan (WRMP 2007) to initiate, prioritize and monitor projects providing high quality, sustainable, drinking water, wastewater treatment and services to individual, public and industry consumers. Presently, approximately \$50Million worth of projects developed were encumbered in 2012 related to the delivery of sustainable, reliable and secure water and wastewater service in a manner that protects Guarn's beautiful and unique environment.

#### Establishing a road map for full regulatory compliance

In 2012, Guam Waterworks Authority secured a \$6.7 million grant from the Environmental Protection Agency for system-wide asset inventories, sewer system evaluations and assessments, hydraulic model development and master planning activities to identify and prioritize projects. Because of these efforts, in January 2013, GWA's Northern District Wastewater Treatment Plant met or exceeded all environmental compliance with the Clean Water Act for the first time in the History of Guam. GWA has established a track record of success and meeting deadlines. We are extremely proud of the relationships and partnerships that were developed during this process. We are working to establish even stronger strategic alliances with EPA.

GWA's greatest assets are our employees. Therefore, investing in our employees through training and work force development has and will always be a top priority. As, GWA has some of the best employees in the country, with effective training opportunities, there is no limit to where we can take the utility together. Over the past year, GWA has implemented two internal training programs: one for all employees and one for supervisors and managers. Training includes all the elements of organization success; strategic planning, ethics, interview training, organizational ownership, and exam preparation classes for the EPA Operator's Certification Exam. Most of GWA's managers (25) have enrolled in the Certified Public Manager (CPM) courses and have completed a 12-week course taught by the University of Guam. An Arizona State University (ASU) instructor provided leadership training here on Guam. The next phase of the CPM course was taught via video conferencing in cooperation with ASU. 24 of the 25 managers graduated from the CPM program in December 2012.

Project Management Office (PMO) Brown and Caldwell, an international engineering consulting firm with a proven track record of managing projects successfully for utilities across the country and across the world was recently hired to assist GWA management as we complete our CO projects over the next several years. We are pleased to have them as part of our GWA team as we know they will add value to our CMP.

June 2013 will mark the end of my second year as the General Manager for the Guam Waterworks Authority. The annual report is a time to reflect on the tremendous progress GWA's management team and the employees of GWA have made over the past year. The positive improvements GWA has seen in the last 12 months, with the planning foundation complete and GWA employees taking ownership over GWA, the future is bright. GWA is thankful for the support of the GWA familia, the CCU, and our community.

Martin L. Roush, MPA, P.E. General Manager Guam Waterworks Authority

## ENGINEERING DIVISION



Tom Cruz Chief Engineer

In 2012 the engineering department continued to see changes to the organizational structure with the promotion of Menglou Wang, P.E. as the Assistant Chief Engineer. In addition the department added John Davis and Julio Morias as Senior Engineer Supervisors for CIP Wastewater and New Area Development Sections respectively. Both Mr. Davis and Mr. Morias are licensed professional civil engineers from the state they came from and will be obtaining there Guam Professional Engineering license. Both gentlemen bring to GWA tremendous experience in water and wastewater utilities projects, as well as a wealth of federal regulatory knowledge.

#### ACCOMPLISHMENTS IN 2012

- Construction on the Barrigada 2MG tank Project started with completion slated for July 2013.
- The Northern District Wastewater Treatment Plant Primary Treatment Interim Upgrades project was substantially completed which resulted in the plant meeting NPDES permit limits.
- 3. Two engineering staff completed the Arizona State University Certified Public Manager program.
- The Ugum Weter Treatment Plant Upgrades was substantially completed.
- The Leak Detection Project was substantially completed which identified nearly 500 leaks throughout the island.

- 6. Construction activities for the Waterline Replacement Project replaced nearly 3,000 linear feet of 2" diameter pipe to 6" diameter pipe.
- 7. Construction work started for the Baza Garden Wastewater Treatment Plant Structural Improvements project.
- 8. Updated the Capital Improvements Plan for 2012-2015 which included a 2010 Bond Fund reallocation which funded many court order projects.
- 9. Update work for the water hydraulic model started with the Program Management Office.
- 10. Completed preliminary design for the Hagatna Wastewater Treatment Plant Interim Improvements.
- Construction activities for the Hagatna Wastewater Treatment Plant Interim Improvements started with completion slated for June 2013.

#### **GOALS FOR 2013**

- 1. Begin design for several of the water storage tanks which require replacement or major repair.
- 2. Complete the construction of the 0.5MG Chaot and 0.5MG Agana Height water storage tanks.
- 3. Initiate water and wastewater projects funded from the 2011-2012 State Revolving Fund Grant issue by the USEPA.
- 4. Update the wastewater hydraulic model to allow GWA to provide better customer services for new development.
- 5. Begin construction activities for the three new water production wells in the north.
- 6. Continue to prepare for the military build-up by working with NAVFAC.
- 7. Continue to strengthen and streamline the Permits and Inspection Section.
- 8. Update and finalize the GWA Development Guide Book.
- 9. Continue to work towards completing as-build information input into the GIS.
- 10. Continue to work towards initiating GIS enterprise for GWA to connect all users to the GIS.
- 11. Continue to work towards reducing the number of pending water leaks through the use of the leak repair project.
- Continue to replace water lines that have numerous and reoccurring leaks through the line replacement project.
- 13. Begin the design services for the Umatac/Merizo Wastewater Treatment Plant Interim Improvements
- 14. Complete the Sanitary Sewer Evaluation Survey for the Southern Sewer Collection System.
- 15. Initiate engineering services for the I&I/SSES work in the Central and Northern sewer collection system.
- 16. Complete the Barrigada and Yigo Sewer Pump Station Improvements projects funded with federal grants.

#### HUMAN RESOURCES DIVISION

The Human Resources Division is a comprehensive human resources operation. The Guam Waterworks Authority's (GWA) Human Resources Division (HRD) consists of the following:

- Recruitment
- Records (Database) and Benefits
- Employee Management Relations
- Position Classification and Compensation

The GWA Human Resources Division is under the leadership of the General Manager, Martin L. Roush and consists of 3 Personnel Specialists (Julie C. Adams, Josephfa C. Evangelista and Julius G. Bermudez); and 1 Administrative Officer (Jennifer C. Diaz)

The Human Resources Division has primary responsibility for handling, dealing and assisting with all employee related matters. It provides services and support to our employees in ways that embrace the GWA's mission of innovation and tradition of excellence.

Human Resources Division will take a leadership role and provide service in support of GWA's vision by promoting the concept that our employees are our most valuable resource and will be treated as such. Human Resources Division will act as catalyst enabling all GWA employees to contribute at optimum levels towards the success of the GWA.

Human Resources Division assists management in a number of employment related issues, including but not limited to: hiring, termination, discipline, compensation, benefits, and other employee management relation matters.

Guam Waterworks Authority's over 300 employees have opportunities to identify and expand their skills through training and development programs.

A very successful GWA's Apprenticeship Program was completed on May 2012 with a total of 24 (twenty four) Apprentices completing all requirements and graduated with Journeyman Certificates as Pump Services, Wastewater Plant Mechanics and Operators, Water Treatment Plant Operator, and Plant Instrument Technicians. Our Apprentices graduates have since become permanent employees of Guam Waterworks Authority in their respective fields. The Apprentices Program requires 3 (three) to 4 (four) years of on-the-job training and is offered through the partnership with U. S. Department of Labor, The Agency for Human Resources Development and the Guam Community College.

Numerous employees have obtained new certifications or higher levels from the Guam Environmental Protection Agency (GEPA) ranging from Level 1 through Level 4 proving our commitment to enhancing optimal performance from our employees to efficiently and effectively serve our community.

- Human Resources Division will promote and recruit the most qualified people through providing the most competitive salaries and benefits packages.
- HRD will continue to nurture and develop full potential of our work force through training, development and career enhancements.
- 3. HRD will continue to provide a clean, safe, and healthy workplace with long term family and community goals.
- 4. HRD continues to establish, administer, and effectively communicate sound policies, rules and practices, while maintaining the utmost level of professionalism treating our employees with dignity and equality while maintaining company compliance with employment rules and regulations.
- HRD will continue to foster employee orientation and professional development, foster the value of inclusiveness, cameraderie, long term employee engagement, and life-long learning.

In all areas of work, the Human Resources Division firmly upholds the tenets of confidentiality, accountability and trust. GWA's Human Resources Division continues to improve the level of customer service to our internal and external customers increasing communications with accessible information.

The Guam Weterworks Authority's Human Resources Division staff recognizes that without the support and assistance of the management and staff, HR Division would not be able to successfully carry out their duties.



## **COMPLIANCE**& SAFETY

#### **ACCOMPLISHMENTS IN 2012**

- GWA continues to successfully meet almost all compliance dates in the 11/10/2011 Court Order. Northern
  District Waste Water Treatment Plant (which upgrade was the only late project so far) has been in full NPDES
  compliance since January 9, 2013.
- GWA is benefitting from the Program Management Office support of Brown and Caldwell.
- GWA Compliance Laboratory maintains Certification for EPA Compliance Monitoring.
- GWA continues primary safety training with Water M&O and Utilities Services and has added Advanced Safety (Specialized) Training.
- Ugum Surface Water Treatment Plant is not operating using Continuous Membrane Filtration (Submerged) processing and water quality exceeds all required standards.
- The GWA Sewer Hook-Up Revolving Loan Fund program continues to be available. (See http://www.guamwaterworks.org/documents/SewerFactSheet05192010.pdf on the GWA Web site for details.)

#### **GOALS FOR 2013**

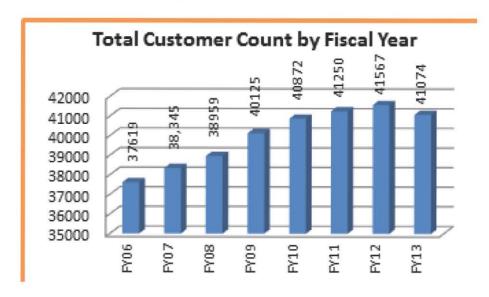
- Enhance the robustness of the three Drinking Water Systems by taking advantage of the EPA 11/01/2012 Significant Findings of [Potential] Deficiencies (water) report.
- Complete the design for the replacement of the GWA Dededo Compliance Laboratory.
- Continue to manage compliance with the 2011 Court Order.
- Manage compliance with all other SDWA, CAA, CWA and OSHA requirements on schedule.
- Expand the Advanced Safety (Specialized) Training Program.
- Establish an approved Back-Flow/Cross-Connection control program.
- Completion of the Ground Water Under Direct Influence of Surface Water (GWUDISW) study is scheduled for late April 2013. Data verifies that GWA water us not GWUDISW.

## UTILITY SERVICES DIVISION

The Utility Services Division (USD) is comprised of six units:

- Customer Service Unit
- Disconnect/Reconnect Unit
- Meter Reading Unit
- Revenue Collections Unit
- Revenue Protection Unit/Meter Task Force
- Administrative Office

The total Customer Count for FY2012 was 41,567:



The following Units have increased in efficiency and productivity in FY2012:

#### **CUSTOMER SERVICE UNIT**

	MAIN OFC	JULALE CTR	CALL CTR	WEBMAIL	PROCESSED	YTD
January	1902	1276	2201		5379	5379
February	1926	1112	2773		5811	11190
March	2225	1722	3216		7163	18353
April	2009	1798	1869		5676	24029
May	2080	1845	2389		6314	30343
June	2294	1815	1746		5855	36198
July	2052	1433	1117		4602	40800
August	2144	1490	1639	460	5733	46533
September	1737	1384	2142	748	6011	52544
October	2042	1483	1436	868	5829	58373
November	1795	1587	2162	184	5728	64101
December	1848	1479	2092	468	5887	69988

#### **DISCONNECT | RECONNECT UNIT**

	SERVICE ORDERS PROCESSED	COMPLETION	UNIT COMPLETION RATE	YTD
January	1909	1801	94%	1801
February	1974	1675	85%	3476
March	1898	1791	94%	5267
April	2230	1744	78%	7011
May	3579	3086	81%	10097
June	3154	3181	101%	13278
July	2151	2092	97%	15370
August	2639	1896	72%	17266
September	1371	1074	78%	18340
October	tober 1732 1508		87%	19848
November	1847	1382	75%	21230
December	1806	1778	98%	23008

#### **METER READING UNIT**

	METRON METER COUNT	SENSUS METER COUNT	BADGER METER COUNT	METRON READ %	BADGE READ %	TOTAL ELECTRONIC READS	TOTAL MANUAL READ\$	TOTAL METER COUNT
January	29706	11710		84%		24020	17396	41416
February	29738	11678		84%		23663	17753	41416
March	29767	11588		84%		23756	17599	41355
April	29809	11879		84%		24033	17655	41688
May	29832	11705		78%		23247	18290	41537
June	29688	11846		77%		22941	18593	41534
July	29665	13505	20	75%		28105	15085	43190
August	27919	13864	1531	72%		24693	18621	43314
September	25128	13836	4274	70%	95%	25453	17785	43238
October	24326	11893	5437	65%	94%	20784	20872	41656
November	21239	11473	8944	65%	94%	22154	19502	41656
December	18657	10561	11856	65%	97%	23516	17558	41074

#### **REVENUE COLLECTIONS UNIT**

	WALK IN	COURTESY CALLS	COLLECTIONS NOTES / PAYMENT PLAN	DISCONNECT FOR NON-PAYMENT	ASSIST INCOMING CALL	ATC	TOTAL	YTD
January	570	412	710	551	286	2216	4745	4745
February	788	507	909	620	286	3391	6501	11246
March	787	574	809	556	303	2868	5897	17143
April	770	241	952	1313	276	2670	6222	23365
May	934	74	730	2164	305		4207	27572
June	1065	86	806	2226	517		4700	32272
July	752	276	955	1066	259	1729	5037	37309
August	390	303	523	628	229	1710	3783	41092
September	354	370	356	25	232	1962	3299	44391
October	591	673	409	92	335	1959	2100	46491
November	527	278	426	234	271	2933	4669	51160
December	539	127	410	243	277	2576	4172	55332

#### **REVENUE PROTECTION UNIT/METER TASK FORCE**

	SERVICE ORDERS PROCESSED	COMPLETION	PENDING	ILLEGAL CONNECTION	INACTIVE STILL CONSUMING	PERCENTAGE OF COMPLETION	TOTAL	YTD
January	1171	1029	142	2	2	88%	1029	1029
February	1336	1576			6	118%	1576	2605
March	1318	819	499		8	62%	819	3424
April	1141	1082	59		1	95%	1082	4506
May	1968	643	102		8	33%	643	5149
June	1225	258	54		3	21%	258	5407
July	1085	279	806		6	26%	279	5686
August	943	1833	588		1	194%	1833	7519
September	5263	6213	365		6	118%	2690	10209
October	3212	2811	401		3	88%	2811	13020
November	2288	2189	99		0	96%	2189	15209
December	2249	1670	9		4	74%	1670	16879

#### **METER REPLACEMENT PROJECT**

	METERS PURCHASED	METERS REPLACED	YTD METER PURCHASES	YTD REPLACED
January				
February				
March				
April	6224			
May	20	20		20
June				20
July				20
August		1479		1499
September	6626	3032		4531
October		3391		7922
November		2711		10633
December	6010	1747		12380

#### UTILITY SERVICES DIVISION CUMMULATIVE ACTIVITY REPORT for FY2012

OVERALL DIVISION	PROCESSED	COMPLETED	CANCELLED	PENDING	% OF COMPLETION	
TOTAL	54,972	51,709	3036	227	100%	

#### **GOALS FOR 2013**

- Complete the 2012 Meter Replacement Program and meet meter change out requirements of the 2003 Stipulated Order
- Implement new programs to improve revenue recovery and protection from water theft and loss.
- Improve the quality of customer service delivery and efficiencies through increased training opportunities and the implementation of empowerment programs for all service deliverers.
- Reduce the number of manually read meters and maximize the AMR technology now available
- Maintain 98-100% successful electronic read percentage on all newly installed AMR meters
- Better serve our ratepayers by making useful consumption information immediately available via the improved AMR technology and by reducing the amount of time lost to manual field verifications
- Maximize the availability of GWA's new meter test bench and test facility to improve service for ratepayers

## **WATER MAINTENANCE**& OPERATIONS

#### **ACCOMPLISHMENTS IN 2012**

- GWA now maintains up-to-date information on the condition, location and disposition of all vehicles and heavy equipments. Data are accessible and used to support operations for preventative maintenance program, financial reports and budget planning purposes.
- 2. Completed repairs on the following chronic low water pressure areas:
  - a. Sgt Pedro LG Street, Barrigada
  - b. Chalan Kotda/Chalan Tronkon Niyok, Mataguac, Dededo
  - c. Maina, across Rosie's Tavern
  - d. Sabanan Magas Drive Mangilao
  - e. GS Borja Street, Sta Rita
  - f. Manuel Tenorio Street, Talofofo
  - g. Chalan Vicentico, Yigo
- 3. Developed a proactive approach in monitoring navy water usage vs customers consumption and fixing leaks significantly reducing our navy water purchases.
- 4. Established preventative and corrective maintenance of our booster pump stations electrical system.
- 5. Improved asset management
- 6. Improved inter-utility coordination due to emergency field work by establishing work planning and improvements in coordination process.

#### **GOALS FOR 2013**

- 1. Work for continued reduction in Navy water by 15%.
- 2. Improve water production by 10%.
- 3. Reduce chemical consumption by 5%.
- 4. Full asset management module implementation.

## WASTEWATER DIVISION UPDATE

#### Raising the bar in Wastewater Division

#### **Developing our People**

2012 continues to build upon the previous year's training program. A total of Twenty four (24) formal classes were held during the year. Along with traditional classroom courses, Divisional training heavily focused on On-The-Job (OJT) instruction required for the start-up and commissioning of the Northern District Wastewater Treatment Plant, heavy equipment handling, and new inspection programs incorporated under the Court Order. Staff was also provided instruction in use of the JDE system for procurement and completed a number divisional safety refresher courses.

Additionally heavy focus was placed on successfully completing US EPA certification training for both plant operational staff and collection system personnel. By the end of 2012, 50 divisional personnel have successfully complete US EPA certification training. A number of these personnel are continuing to progress toward higher certification levels and advanced certification is now a requirement of supervisory promotion.

Some of the specific course work offered during 2012 included Fork Lift Operator certification, Confined Space Entry, LOTO refresher, Traffic Control, SCADA and PLC operation, CCTV inspection, Jetter and Roll Off Truck operation, work permit refresher and training on the Federal Court Order. Wastewater operations staff is continuously improving their skill sets as result of an extensive and relevant training program which is starting to realize benefits in improved operational performance.

#### Improving our performance

The year marked another step forward for the Wastewater Division as Northern District WWTP construction upgrades where completed and operational training and facility commissioning was completed. Divisional personnel were closely involved in the facility design and worked daily with the Contractor in order to execute facility start-up in a timely manner. Operator training on plant Standard Operational Procedures and facility routines continues to develop during 2013.

Collection system personnel received extensive training on a new CCTV Inspection Van and sewer cleaning jet truck. Both of these new units are now in routine use in an effort to ensure compliance with the Federal Court Order for cleaning and inspection and improved divisional response to sewer backups. Both the maintenance and collection system rover teams received additional training in the inspection and routine maintenance of new VFD controls installed in a number of lift stations and at the Northern District WWTP.

During 2012 the Wastewater Division met 100% of the Court Order requirements and continued to improve response to Sanitary Sewer Overflows (SSO).

Some of the Divisional performance highlights include:

- Exceeding Court Order cleaning and inspection requirements by 12%. The Court Order requires a minimum of 55 miles of sewer cleaned and inspected each year. In 2012 the Collection System crews cleaned 62 miles of sewer and inspected 61.42 miles of sewer using closed circuit TV.
- Total number of SSO reported to US EPA dropped by 23% from 52 in 2011 to 42 in 2012.
- Capital construction of Chemically Enhanced Primary Treatment (CEPT) was fully implemented at Northern District WWTP.
- Sanitary Sewer By-passes dropped to Zero (0) at both the Agat and Hagatna WWTP in 2012.
- Maintenance staff completed 1938 work orders during 2012.
- A Sanitary Sewer Evaluation Study was completed in the Agat/Meritzo collection system as part of a Court Order directive.

# GEMENT

GWA to meet its court order and contractual requirements during 2012. More than 25% of all PMO work has gone to local engineering firms. The PMO has also hired local professional engineering staff. Brown and Caldwell, GWA's PMO, has been an effective and valuable tool allowing





- and construction inspection, Sinajana and Agana Heights water system improvements, Chaot and Agana Heights water storage tanks, Baza Gardens WWTP and Agat-Santa Rita WWTP upgrades, Southern Sewer Basina IBI studies, Umstac-Merizo Sewer overflow correction, hydraulic modeling, water storage tank modeling, NDWWTP construction management, Agana WWTP interim measures, chlorine monitoring plans, and completion of quarterly and annual The PMO was critical in supporting GWAs ability to mast court order deadlines. Forty-sight out of forty-rine deadlines were met in 2012 that fully addressed EPA and GEPA concerns. The PMO provided technical staff augmentation to GWA through the preparation of technical memorands, plans, reports, documents and responses to EPA comments. The PMO provided comprehensive support to court order etipulations. A wide array of projects has been supported, from planning through construction management, which included the Ugum WTP operations.
- favorable mixing and dilution at the outfall, along with reduced monitoring, sampling, testing, and chemical addition. Provided NPDES secondary treatment draft permit support to reduce operational expenses. Supported GWA in conducting technical discussions with USEPA and negotiated NPDES secondary permit draft provisions at the Northern District and Agains WWTP resulting in
- Supported the PUC stipulated order projects by providing technical guidance on the water system rehabilitation and replacement program through pipeline prioritization, water loss audits and energy-evaluations at the water booster pump stations.
- Improved water production, reduced operational repair costs and improved health of water system through groundwater well pump failure analyses that identified inadequate motor cooling as a root cause of failure, supported GWA in resolving NEK findings of significant deficiencies in the water system, and scheduled prioritization of water storage tank repair or PORCEMENT.
- Improved quality control of work products. Revealed quality control issues in construction and engineering and held vendors accountable for meeting quality standards.

  The PMO promoted staff devalopment by conducting personnel training and one-on-one mentoring, project management oversight, negotiations support and technical advice.
- The PMO assisted GWA in meeting compliance schedules, maximizing use of local engineering and contracting community and the GWA staff, and achieved a savings of more than \$1.5 million in project costs in 2012



Brown AND Caldwell

#### **EMPLOYEES**

Abay, Stuart Lee Adams, Julie C. Aguon, Anthony L. Aguon, Benny T. Aquon, Daniel A. Aguon, Edward A Aguon, Joseph Anthony C. Aguon, Lester D. Aguon, Peter F. Aguon, Prudencio F. Aguon, Steven T. Alano, Efren M. Alvarez Jr., Jose Antonio, Glorilyn D. Apiag, Severin Hilary A. Apuron, Manuel P. Apuya Jr., Elizardo C. Aquiningoc, Kenneth J. Aquiningoc, Rita Arceo, Bryan J. Arceo, Erik F. Arceo, Peter J. Arceo, Tommy J. Arriola, Norma Marie I. Asuncion, Raymond G. Balajadia-Aguigui, Marcy Barcenilla, Zachary J. Barcinas, Benbenido M. Baza, Raymond LG Bell, Henry J. Benavente II, Michael J. Benavente, Elena P. Benavente, Joseph M.

Benavente, Linda Frances

Bensan, Gloria P. Bernudez, Julius Blake Jr., Steven E. Blas, Daniel G. Blas, JayRyan T. Blas, John K.T. Blas. Kenneth Q. Blas, Melchor M. Borja, Ann D. Borja, Jeffrey M. Borja, Michael C. Borja, Peter J. Brown, Larry C. Cabuhat Jr., Geronimo P. Calvo, Jude G. Camacho, TeresaMarie B. Castelo, Loreta R. Castro, Eddie P. Castro, Keith J. Castro, Peter B. Cendana, John C. Cesa, Cecille M. Charfauros, Jonathan A. Chargualaf JR, Anthony P Chargualaf Jr., Benny E. Charqualaf, Benny E. Charqualaf, David B. Charqualaf, Dean E. Chargualaf, Frankie E. Chargualaf, Roy R. Claveria, Joseph P. Crisostomo, Diane T. Crisostomo, Jennifer M. Cruz, Anthony F.

Cruz, Barbara Ann Camacho Cruz. Bernie Antonitte V Cruz, Branden A. Cruz, Franklin F. Cruz, Grace R Cruz, Greg P Cruz, Jesse Joseph Wusstig Cruz, Jose B. Cruz, Lola-Elaine W. Cruz, Lucas C. Cruz, Michelangelo Paul Cruz, Patrick M. Cruz. Peter T. Cruz, Raymond AR Cruz. Rose B. Cruz, Thomas Franklin A. Cruz, Yvonne M. DaHill, Betty Liz Dalisay, Teresita S. Davis, John M. Diaz, James N. Diaz, Jeremiah Frank B. Dizon, Eliseo Q. Duenas Jr., Agustin B. Duenas, James B. Duenas, Jeralle JT Duenas, Joseph A. Duenas, Mark Anthony A. Esguerra, Danilo I Estrada, Rodney R. Evangelista, Josephfa Castro Evangelista, Josephine D. Fletcher, David A. Flores, George V.

Flores, Ricky H Foster, Everard P.S. Franquez, Paul A. Gagan, Gary George P. Garcia, Evelyn G. Garrido, Joseph B. Garrido, Robert G. Gaza, Alicia C. Gerardo Jr., Roger A. Gozalo, Mary C. Grape, Karen Cheryl O. Guerrero, Doris A. Guerrero, Eugene A. Guerrero, Timothy C. Guerrero, Ursula A.C. Guerrero, Vincent Ed Guile Jr., Gary Allen Gumataotao, Anthony F. Gumataotao, Elizabeth H. Gutierrez, Arthur L Gutierrez, N'tasha L. Guzman, Peter A. Hechanova, Yukari Barnes Hecita, Theresa Epacta Herrero, Frances C. Herrero, Jonathan James Hoover, Matthew E. Huntington II, Clinton W Ignacio, Roy R. Ililau, Charlene Jardel, Jose A. Jardel, Victor A. Kaneshiro, Derek H.

Kemp, Paul J

Leal, Jerry P. Leon Guerrero, Jesse L. Limtiaco, Anita K. Lizama, Francis A. Lizama, Lance D. Lopez, Marc D. Lotoc, Bernardo P. Lujan, David F. Lujan, Francis A. Lujan, Jonathan J. Lujan, Paul Q. Lunod, Curtis Jerome I. Macan, Craig A. Mafnas, Donnie A. Mafnas, Fred B. Mafnas, Gilda M. Manglona, Frankie B. Manibusan, Denise M. Mantanona, James C. Mantanona, Lance JD Matanane, Anita M. Mendiola Jr., Victor Cab Mendiola, Bryan R. Mendiola, Melvin P. Meno, Frankie R. Meno, Johnny B. Meno, Michael J. Meno, Troy R. Mercado, Roger P. Mercado, Sylvia Y. Mesa, Vincent J. Mesngon, Ignacio C. Mikel, Kathleen S. Miller, Jacob P.

Miller, Mark G. Mondina, Stephen P. Morais, Julio Terencio Silva Munoz, Randy M. Nagal, Janice G. Nangauta, James C. Naputi, Raymond F. Natuel, Orlando O. Nauta, Franklin I. Nauta, Peter J.D. Obermeyer, Christopher D. Onedera, Pauline J.S. Orlino, Keith F. Ortua, Marjorie I. Pacheco, Dalisay D. Padrones, Peter J. Palomo, Emmanuel N. Palomo, Lourdes C. Pangelinan, Jackie RF Pangelinan, Jason Gerard Pangelinan, Patricia D. Pangelinan, Richard W. Pangelinan, Vincent EC Parinas, Felix O. Pascua, Jocelyn L Paulino Jr., Luis L.G. Paulino, Craig JT Paulino, Edward L. Paulino, Gerald M. Paulino, Joseph M. Paulino, Josephine SN Paulino, Ken Jay Paulino, Leo Naputi Paulino, Patrick L.

Pegarido, Noli G. Perez II, Albert T. Perez, Raymond M. Pigg, Diana Pinaula, Jeffrey John Portin, Christopher T. Punzalan, Joseph A. Quan, Nicole R. Quenga, Louvina M. Quichocho, Edward M. Quidachay, Jon U. Quinata, Anthony A. Quinata, Frankie T. Quinata, Jake Terrance Quinata, Pedro A. Quintanilla, George S Quintanilla, Michael P.M. Quintanilla, Raymond C Quintanilla, Rose M. Quintanilla, Sandra L. Quitlong, Delfyn S. Quitugua, Peter S. Railey, Brett Eric Ramos, Charles M. Resurreccion, Clement C. Reyes, Kathy MT. Rios, Albert J. Rivera, David F. Robinson, Demetria G. Roldan, Martin T. Roush, Martin Louis Sablan, Annie Therese H. Sablan, Bernadette M. Sablan, Felix D Sablan, Francisco T. Sablan, Frank J. Sablan, Michael M. Sablan, Patrick R.

Sablan, Shane M.

Salas, Peter G. Salas, William R. Salayon, Ma. Teogenesa Q San Agustin, Elizabeth M San Miguel, John D. San Nicolas, Joaquin M. San Nicolas, Joseph C. San Nicolas, Joseph J San Nicolas, Joseph SA San Nicolas, Kin M. San Nicolas, Melvin D. San Nicolas, Ronald D. Sanchez, Francisco C. Sanchez, Frank A. Sanchez, Fred J. Sanchez, John A. Sanchez, Lance T. Sanchez, Lourdes S. Sanchez, Zachery T. Santos JR, Joseph M. Santos, Glenn G. Santos, Jose M. Santos, Mancini Liam G. Santos, Manz Lio G. Saturnio, Brian JL Schaible, Melissa B. Scroggs, Steven Daniel M. Scroggs, Richard Daniel Selleck, Lauris Eldon Sharma, Winnie S. Sian-Denton, Carmen M. Siguenza, Patrick A.F. Sourgose, Peter L. Tabano, Ronald A. Tadeo, Joseph A. Taimanglo, Eddie T. Taimanglo, Kyle M. Taisacan, Jacalyn M.

Taitague, Anthony Earl L

Taitague, Craig Joseph Taitague, Frankie Q. Taitague, Garrick L.G. Taitague, Shane D Taitano, Joey A. Taitano, Justin Peter S. Tallada, Zambales R. Taman, Bill Tareq, Virginia P. Tayama, Diane M. Taylor, Samuel J Techaira, Michael J. Tedtaotao, Frankie D. Tenorio, Wade T. Topasna, Henry S. Topasna, Ron S. Torres Jr., Ely T. Torres, Brian K. Torres, Victor A. Toves, Rodney A. Tudela, Jason Henry S. Tuitu'u, David U. Tyquiengco, Vincent Jon Ulloa, Lavene C. Unchangco, Leilani JC Unchangco, Peter F. Untalan, Paul C. Uy, Melissa Marie T. Vicente, Marietta P. Villagomez, Mary Dawn F. Villagomez, Rodney J. Wall, Jerald Lee Wang, Menglou White, Franklin K. Wilson Jr., Carl Yam, Cheuk Nam Yeoh, Garrett K.A. Young, Doris J.

## GUAM WATERWORKS AUTHORITY (A COMPONENT UNIT OF THE GOVERNMENT OF GUAM)

### FINANCIAL STATEMENTS, ADDITIONAL INFORMATION AND INDEPENDENT AUDITORS' REPORT

YEARS ENDED SEPTEMBER 30, 2012 AND 2011



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#### INDEPENDENT AUDITORS' REPORT

The Board of Commissioners Consolidated Commission on Utilities:

We have audited the accompanying statements of net assets of Guam Waterworks Authority (GWA), a component unit of the Government of Guam, as of September 30, 2012 and 2011, and the related statements of revenues, expenses and changes in net assets and of cash flows for the years then ended. These financial statements are the responsibility of GWA's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of GWA's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to previously present fairly, in all material respects, the financial position of Guam Waterworks Authority as of September 30, 2012 and 2011, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with Government Auditing Standards, we have also issued our report dated May 30, 2013, on our consideration of Guam Waterworks Authority's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards and should be considered in assessing the results of our audit.

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis on pages 3 through 16 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The schedules of certain operating and maintenance expenses, cash flows indicating financing method, construction work in progress, system development charge fund and operating revenues on pages 44 through 48 are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the schedules of equalization of net (income) loss, certain operating and maintenance expenses, cash flows indicating financing method, construction work in progress, system development change fund and operating revenues are fairly stated in all material respects in relation to the financial statements as a whole.

Our audits were conducted for the purpose of forming an opinion on the financial statements. The schedule of equalization of net (income) loss on page 43 and schedule of employees and other data on page 49 are presented for the purpose of additional analyses and are not a required part of the basic financial statements. Such information has not been subjected to the auditing procedures applied in the audits of the basic financial statements, and accordingly, we do not express an opinion or provide any assurance on them.

Deloite HawlellP May 30, 2013

Management's Discussion and Analysis September 30, 2012 and 2011

As management of the Guam Waterworks Authority (GWA), we offer readers of GWA's financial statements this narrative overview and analysis for the fiscal year ended September 30, 2012. We encourage readers to consider the information presented here and in our basic financial statements, which begin on page 17.

#### Overview of the Financial Statements

This discussion and analysis is intended to serve as an introduction to the GWA's basic financial statements. GWA's basic financial statements are for a single proprietary fund and include the financial statements, notes to those financial statements and other supplementary and statistical information.

#### Proprietary Fund Financial Statements

GWA's operations are accounted for as a single proprietary fund using the full accrual basis of accounting. In this regard, GWA operations are accounted for in a manner similar to a private enterprise. Within this one proprietary fund, GWA segregates revenues and expenses for various purposes such as operations, debt service and capital improvements, but that segregation does not create separate proprietary funds.

#### Notes to the Financial Statements

The notes provide additional information that is essential to a full understanding of the data provided in the financial statements. The notes to the financial statements can be found beginning on page 22 of this report.

#### Other Information

In addition to the basic financial statements and accompanying notes, this report also presents supplementary and statistical information. Supplementary and statistical information can be found beginning on page 43 of this report.

#### Financial Highlights

- Total assets of GWA exceeded total liabilities at the close of fiscal year 2012 by \$201.9 million (net assets).
- Change in net assets increased by \$3.4 million or a 117% change as compared to fiscal year 2011.
- Total net assets of GWA increased by \$0.5 million or .25% as compared to fiscal year 2011.
- Operating revenues increased by \$2.2 million as compared to fiscal year 2011.
- Capital assets net of accumulated depreciation at September 30, 2012 increased by \$20.6 million as compared to September 30, 2011.
- The cash collection ratio at year-end September 30, 2012 was 96.0%.
- Operating and maintenance expenses increased by \$0.6 million as compared to fiscal year 2011.
- GWA experienced operating income of \$5.3 million for the fiscal year ended September 30, 2012 as compared to prior year's operating income of \$3.7 million, a 43% change increase.

Management's Discussion and Analysis September 30, 2012 and 2011

#### Financial Condition

The Authority's total net assets increased by \$0.5 million during the current fiscal year (see Table 1 below) due to increases in current assets and plant, property and equipment.

The net increase in current assets of about \$2.7 million is due primarily to increases in trade and other receivables.

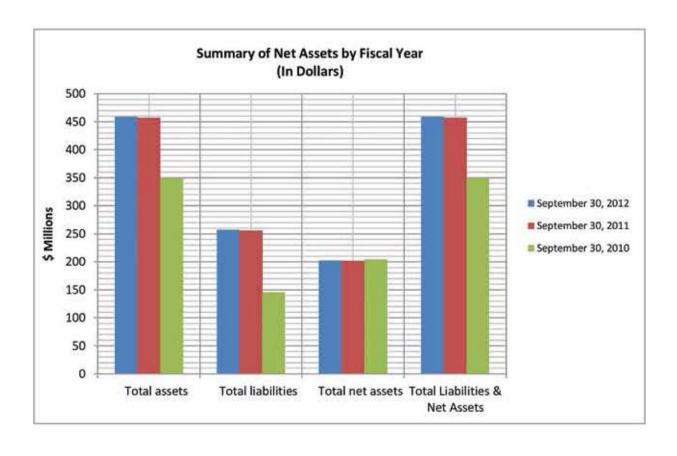
The net increase in property, plant and equipment of \$20.6 million is due to the construction of water transmission lines, upgrade of a water spring and wastewater pump lift-station, and, acquisition of new fleet vehicles.

The Authority's investment in capital assets net of related debt represents 94% of total net assets. The amount invested in capital assets, net of debt, remained constant as in prior year.

Table 1									
Summary Statement of Net Assets							20	12 to 2011 Co	moarison
	S	eptember 30, 2012	S	eptember 30, 2011	S	eptember 30, 2010		Increase/ (Decrease)	% Change
Current Assets		35,814,457	\$	33,073,629	\$	35,166,168	\$	2,740,828	8.29%
Property, plant and equipment, net		304,802,292		284,212,877		281,605,229		20,589,415	7.24%
Other non-current assets		118,306,010		139,679,692		32,954,273		(21,373,682)	-15.30%
Total assets	\$	458,922,759	\$	456,966,198	\$	349,725,670	\$	1,956,561	0.43%
Current liabilities	s	26,315,344	\$	19,405,499	\$	19,023,902	s	6,909,845	35.61%
Long-term liabilities		230,748,403		236,213,430		126,424,281		(5,465,027)	-2.31%
Total liabilities		257,063,747		255,618,929		145,448,183		1,444,818	0.57%
Net Assets:									
Invested in capital assets, net of related debt		189,567,949		189,524,913		190,678,898		43,036	0.02%
Restricted		9,472,664		8,049,966		5,866,142		1,422,698	17.67%
Unrestricted		2,818,399		3,772,390		7,732,447		(953,991)	-25.29%
Total net assets	-	201,859,012		201,347,269		204,277,487		511,743	0.25%
Total Liabilities & Net Assets	\$	458,922,759	\$	456,966,198	\$	349,725,670	\$	1,956,561	

Management's Discussion and Analysis for the year ended September 30, 2011, is set forth in GWA's report on the audit of financial statements, which is dated April 5, 2012. That Discussion and Analysis explains in more detail major factors impacting the 2011 financial statements. A copy of that report can be obtained by contacting the CFO office at the contact details below.

Management's Discussion and Analysis September 30, 2012 and 2011



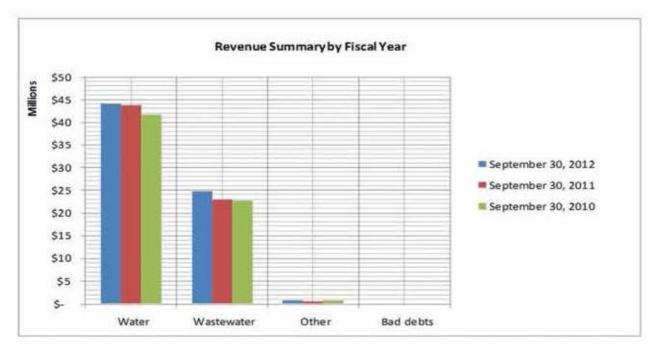
Management's Discussion and Analysis September 30, 2012 and 2011

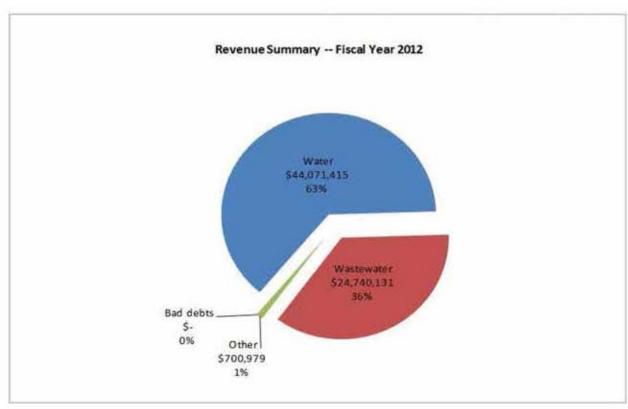
The total operating revenue of \$69.5 million increased by \$2.2 million or 3.3% for the current year and operating expenses of \$64.2 million increased by \$0.6 million or 0.9% resulting in net operating income of \$5.3 million or 43% increase when compared to the prior year (see Table 2).

Table 2
Results of Operations/Statement of Revenues. Expenses and Changes in Net Assets

Results of Operations/Statement of Re		ides, Expense						2012 to 2011 Comparison			
	s	eptember 30, 2012	S	eptember 30, 2011	S	eptember 30, 2010		Increase/ (Decrease)	% Change		
Revenues:	25-			200000000000000000000000000000000000000		51					
Water	\$	44,071,415	\$	43,747,618	\$	41,678,275	\$	323,797	0.74%		
Wastewater		24,740,131		22,960,591		22,698,368		1,779,540	7.75%		
Other		700,979		606,994		817,683		93,985	15.48%		
Bad debts		¥.		•		4,138		-	1000001-00000		
Total operating revenue		69,512,525		67,315,203		65,198,464		2,197,322	3.26%		
Expenses:											
Power purchases		17,015,686		15,191,769		14,344,013		1,823,917	12.01%		
Water purchases		5,263,128		6,283,246		6,669,120		(1,020,119)	-16.24%		
Sludge (waste) disposal fees		275,938		305,469		294,175		(29,531)	-9.67%		
Salaries, wages and benefits		18,891,270		18,499,114		18,085,703		392,157	2.12%		
Depreciation		12,050,430		11,854,307		11,568,858		196,122	1.65%		
Administrative and general		5,416,166		5,885,100		4,078,237		(468,934)	-7.97%		
Contractual		3,068,764		3,355,465		3,381,182		(286,701)	-8.54%		
Retiree healthcare costs and other benefits		2,262,583		2,244,032		1,897,530		18,552	0.83%		
Total operating expenses	_	64,243,965		63,618,502		60,318,818		625,464	0.98%		
Net operating income (loss)	_	5,268,560		3,696,701		4,879,646		1,571,859	42.52%		
Non-operating revenue (expenses)		2,449,253		1,950,924		1,838,483		498,329	25.54%		
Less: Interest Expense		(13,885,808)		(13,366,111)		(6,516,956)		(519,697)	-3.89%		
Total non-operating revenues											
(expenses), net	_	(11,436,555)		(11,415,187)		(4,678,473)		(21,368)	-0.19%		
Income (loss) before capital contributions		(6,167,995)		(7,718,486)		201,173		1,550,490	20%		
Capital contributions	_	6,679,738		4,788,268		5,888,510		1,891,470	39.50%		
Change in net assets		511,743		(2,930,218)		6,089,683		3,441,961	117.46%		
Net assets - beginning year	_	201,347,269		204,277,487		198,187,804		(2,930,218)	-1.43%		
Net assets - end of year	S	201,859,012	s	201,347,269	\$	204,277,487	\$	511,743	0.25%		

Management's Discussion and Analysis September 30, 2012 and 2011



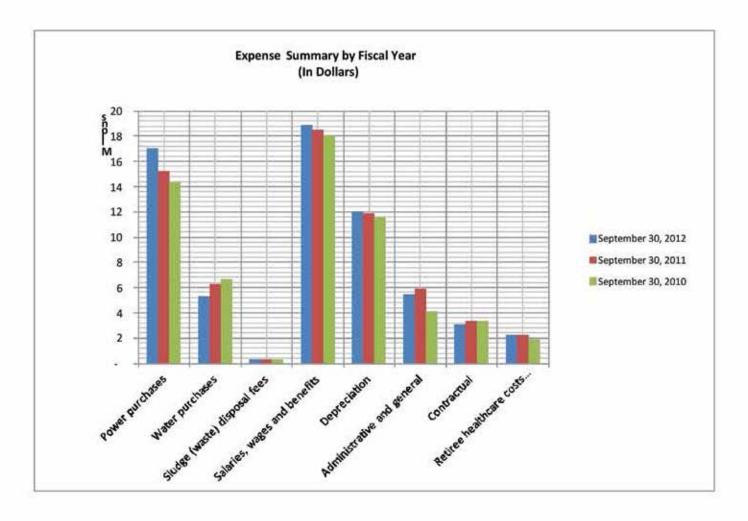


Management's Discussion and Analysis September 30, 2012 and 2011

The major changes in net income from the prior year were from the following:

- Water revenues (total) increased by \$0.3 million over the prior fiscal year due in part to a 12.79% increase in water rates which affected the basic and non-life components. There was, however, a decrease in total consumption of 3% or 196 million gallons and a 1% increase (or 377) in the number of annual monthly average of water customers. There were revenue dollar increases in agricultural, government and hotel customer classes, and decreases in federal, golf course, residential and commercial customer classes. The basic (fixed) water charge is assessed monthly to all customer classes without regard to consumption. Please see Table 3.
- Wastewater revenues (total) increased by \$1.8 million or 8% over the prior fiscal year. A 12.79% rate increase in non-basic sewer charges was approved for the current year. There was an increase of 1% (or 261) in the number of annual monthly average of wastewater customers and a decrease in wastewater consumption of 3% or 116 million gallons as compared to prior year. There were revenue dollar increases in all customer classes, with commercial III, federal, government and hotel having double-digit percent changes. The basic (fixed) sewer charges are assessed monthly to residential customers without regard to consumption; however, all other customer classes are charged 80% of volumetric water consumption. Please see Table 4.
- Operating expenses increased by \$0.6 million or 1% over the prior fiscal year. The major
  contributing factors were increases in power purchases, salaries and wages, depreciation and
  retiree healthcare costs and other benefits. The increases in operating expenses were offset by
  decreases in water purchases, sludge disposal fees, contractual and, administrative and general.
- Non-operating expenses increased by \$21 thousand (net) or .19% over the prior fiscal year mainly due to increases in interest expense on long-term debt, federal expenditures, and the allowance for funds used during construction. Capital contributions were grants from the U.S. Government.
- Of the total water and wastewater revenue of \$44.1 million and \$24.7 million, system development charges (SDC) represented \$0.607 million and \$0.535 million, respectively. Thus the total SDC for the current fiscal year total is \$1.14 million. Please see Schedule 5 on page 47.

Management's Discussion and Analysis September 30, 2012 and 2011



Management's Discussion and Analysis September 30, 2012 and 2011

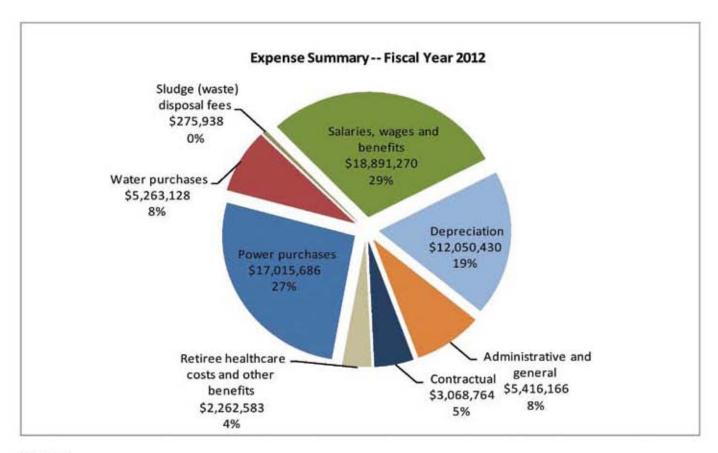
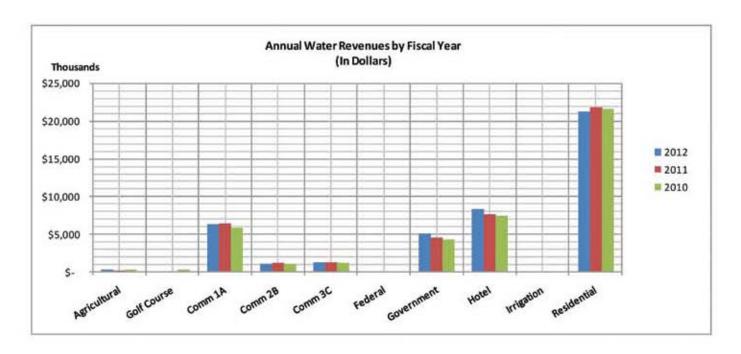


Table 3
Annual Water Revenues (Includes Surcharges and Excludes System Development Charges)

(In Dollars)						~ ~		2012 to 2011
	s	eptember 30,	September 30,		September 30,	% Change		Comparison Increase
Class Type		2012	2011		2010			(Decrease)
Agricultural	\$	255,061	\$ 178,081	\$	227,349	43%	\$	76,980
Golf Course		62,791	73,247		194,241	-14%		(10,456)
Comm 1 <sup>a</sup>		6,301,102	6,428,626		5,857,765	-2%		(127,524)
Comm 2 <sup>8</sup>		1,005,031	1,136,049		1,006,082	-12%		(131,018)
Comm 3°		1,233,225	1,269,874		1,133,857	-3%		(36,649)
Federal		9,472	26,184		13,320	-64%		(16,712)
Government		5,025,237	4,437,617		4,266,392	13%		587,620
Hotel		8,300,464	7,590,889		7,394,200	9%		709,575
Irrigation		37,982	38,991		50,843	-3%		(1,009)
Residential		21,234,055	21,722,871		21,539,987	-2%		(488,816)
TOTAL	\$	43,464,420	\$ 42,902,429	\$	41,684,036	1%	\$	561,981

Management's Discussion and Analysis September 30, 2012 and 2011



#### Notes:

<sup>\*</sup>Bars w/o dining facilities, car wash, dept & retail stores, hospital & convalescent, laundromat, professional offices, repair shops & service stations, school & colleges, soft water service, markets w/o garbage disposal.

<sup>&</sup>lt;sup>8</sup> Motels, commercial and industrial laundry.

<sup>&</sup>lt;sup>c</sup> Auto steam cleaining, bakery & wholesale, markets w/garbage disposal, mortuaries, restaurants and bars w/in-dining facilities.

Management's Discussion and Analysis September 30, 2012 and 2011

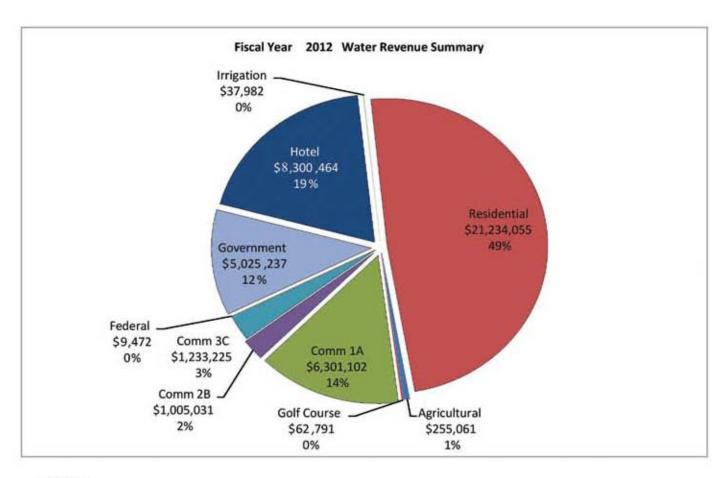
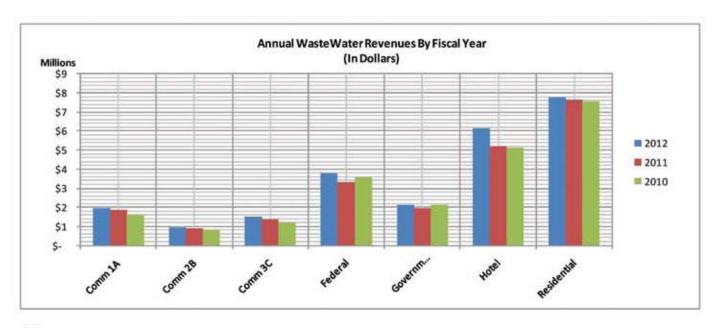


Table 4
Annual WasteWater Revenues (Includes Surcharges and Excludes System Development Charges)
(In Dollars) 2012 to 2011

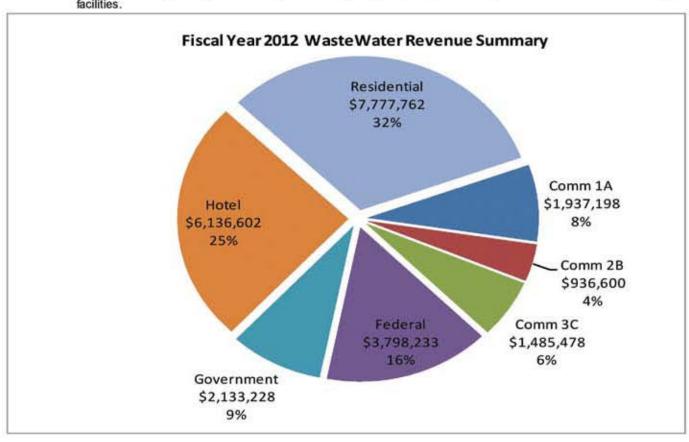
				% Change		Comparison			
	September 30,	Se	eptember 30,		September 30,	.00_1147.17-270		Increase	
Class Type	2012		2011		2010			(Decrease)	
Comm 1 <sup>A</sup>	\$ 1,937,198	\$	1,872,934	\$	1,577,487	3%	\$	64,264	
Comm 2 <sup>8</sup>	936,600		875,021		777,998	7%		61,579	
Comm 3 <sup>c</sup>	1,485,478		1,350,252		1,198,821	10%		135,226	
Federal	3,798,233		3,319,549		3,553,164	14%		478,684	
Government	2,133,228		1,923,714		2,096,860	11%		209,514	
Hotel	6,136,602		5,209,326		5,135,234	18%		927,276	
Residential	7,777,762		7,628,105		7,558,916	2%		149,657	
TOTAL	\$24,205,101	\$	22,178,901	\$	21,898,481	9%	\$	2,026,200	

Management's Discussion and Analysis September 30, 2012 and 2011



#### Notes:

- \*Bars w/o dining facilities, car wash, dept & retail stores, hospital & convalescent, laundromat, professional offices, repair shops & service stations, school & colleges, soft water service, markets w/o garbage disposal.
- 8 Motels, commercial and industrial laundry.
- <sup>c</sup> Auto steam cleaining, bakery & wholesale, markets w/garbage disposal, mortuaries, restaurants and bars w/in-dining facilities.



Management's Discussion and Analysis September 30, 2012 and 2011

#### Capital Assets

The Authority had \$304.8 million (net of accumulated depreciation) invested in a broad range of utility capital assets as of September 30, 2012. The investment in capital assets includes buildings, improvements, water treatment plants, filter plants, water transmission and distribution mains, water storage facilities, pump stations, wastewater treatment facilities, machinery and equipment (see Table 5 below).

In the current fiscal year, capital assets increased by \$20.6 million (net) or 7% over the prior fiscal year. The increase is consistent with the Authority's implementation of a five-year (FY 12 to FY 16) capital improvement program.

The Authority's revenue, long-term debt, and grant-in-aid are used to finance capital investments.

This year's major capital additions included:

#### Water

\$ 12,591,404
\$ 9,124,060
\$ 4,974,455
\$ 1,532,020
\$ 828,331
\$ 560,315

#### Wastewater

System Upgrades and major repairs \$ 3,707,394

### Table 5 Capital Assets, Net of Accumulated Depreciation

							2012 to 2011 Comparison		
	s	eptember 30 2012	s	September 30 2011	s	eptember 30 2010	Increase/ (Decrease)	% Change	
Plant, buildings and equipment, net	S	277,591,876	\$	254,427,988	\$	246,575,122	\$ 23,163,888	9.10%	
Construction in progress	95	27,210,416		29,784,889	-	35,030,107	(2,574,473)	-8.64%	
Total	\$	304,802,292	\$	284,212,877	\$	281,605,229	\$ 20,589,415	7.24%	

For additional information concerning capital assets, please refer to note 3 to the financial statements.

#### Debt

As of September 30, 2012, the Authority had total long-term debt outstanding of \$228.7 million, net of unamortized costs, which is a decrease of \$5.6 million or 2.4% over the prior year (see Table 6 below). The reason for the decrease in long-term debt is because of principal balance reduction in our 2005 Bond Series and Bank Notes.

The Authority is required by bond covenants to maintain principal, interest, and reserve funds for the bond issue outstanding. In addition, the Authority is required to set rates and charges to yield revenues equal to at least 125% of the current annual debt service requirements of the outstanding 2005 and 2010 revenue bond series.

Management's Discussion and Analysis September 30, 2012 and 2011

Table 6 Long Term Debt, Less Current Maturities

							_20	012 to 2011 Co	mparison
	S	eptember 30, 2012	Se	eptember 30, 2011	Se	eptember 30, 2010		Increase/ Decrease)	% Change
2005 Bond Series	\$	91,268,492	S	93,768,643	S	96,158,794	\$	(2,500,151)	-2.67%
2010 Bond Series		116,554,074		116,473,393				80,681	100.00%
Bank Notes		20,851,436		23,915,460		26,759,633		(3,064,024)	-12.81%
United States Navy	-	-		75,676		1,817,057		(75,676)	-100.00%
Total	\$	228,674,002	\$	234,233,172	\$	124,735,484	\$	(5,559,170)	-2.37%

For additional information concerning debt, please refer to note 5 to the financial statements.

#### Looking Forward

#### Outlook, Challenges, and Opportunities

Rehabilitations, upgrades, replacements and construction of new system infrastructure will continue to be the story for GWA over the next decade. Despite improved financial performance, GWA faces significant capital needs from a Federal Court order handed down in 2011 requiring an estimated \$350 million of infrastructure investments to bring GWA into compliance with Safe Drinking Water Act (SDWA) and Clean Water Act (CWA) standards. 2020 construction deadlines set by the Order placed unprecedented financial challenges over the next 5 to 10 years together with the everyday challenges of managing a Utility and balancing competing demands for limited resources under inflationary pressures.

In June 2013, GWA will be filing its second (2<sup>nd</sup>) Five Year Financial Rate Plan with the Public Utilities Commission. Similar to the first (1<sup>st</sup>) Plan in 2009, compliance with regulatory mandates and the 2011 Court Order constitutes the principal drivers of the Plan. Annual rate increases will be requested aggregating to 67% during the Rate Plan period. The increases are primarily associated with debt service for three (3) separate capital related financing slated to take place in CY2013, CY2015 & CY2017 in order to address project costs and meet construction deadlines associated with the Order.

The meter replacement program will continue to be one of the major focuses and commitment in the near term. Over 19,000 of GWA's 41,000 meters have been replaced since August 2012 and demand is trending upward which GWA believes is attributable to improved metering accuracy of consumption from the new meters. Another 9,000 meters are expected to be replaced with the new meters by the end of the year and thereafter the program is expected to decelerate and replacement based on normal wear and tear due to age.

GWA's leak detection and line repair program continues to make advances. Since inception in 2011, an aggregate of 489 leaks have been detected and repaired which is equivalent to 6 million gallons per day of losses prevented. The contractors are engaged in working closely with the Engineering and Water Operations departments to identify crucial areas with chronic leak problems. The program also includes service lateral upgrades and replacement of existing old and leaking GWA waterlines island wide that are beyond repair with new pipe ranging in size from 4-inch to 8-inch diameter to improve water services island wide.

Management's Discussion and Analysis September 30, 2012 and 2011

While there has been much discussion over the past years on the Department of Defense (DOD) relocation of troops from Japan, there is very little documentation available and uncertainties from DOD that outline the potential capital expenditures and timing and extent of the buildup. The DOD build-up is expected to ultimately increase the island's permanent population and will necessitate significant additional capital investment that currently is not included in GWA's CIP Plan. GWA and the DOD have been working together to identify system needs and funding resources to service this population influx, the latter could prove rather difficult in light of the nation's current budget sequestration.

In November 2011, GWA's request for an extension of its CWA 301(h) waiver was denied by the U.S. Environmental Protection Agency (USEPA) and GWA is faced the requirement to implement secondary treatment at its two largest plants, the Hagatna and Northern wastewater treatment plants. Discussions with USEPA are already underway on establishing the requirements for secondary treatment; however, implementation of a timeline to implement secondary treatment has not begun. GWA will be seeking from USEPA the same extended timelines granted to other communities to migrate to secondary treatment. The Plan does not address this issue although it could significantly impact GWA's finances.

#### Request for Information

This financial report is to provide interested parties with a general overview of GWA's finances. If you have any questions about this report or need additional information, you may submit a request in writing to: Chief Financial Officer, Guam Waterworks Authority, 578 N. Marine Corp Drive, Tamuning, GU 96913, or telephone (671) 647-7838.

#### Statements of Net Assets September 30, 2012 and 2011

<u>ASSETS</u>	79 <u></u>	2012		2011
Current assets:				
Cash and cash equivalents:				
Unrestricted	S	2,421,955	S	1,934,542
Restricted		19,434,692		19,212,946
Receivables, net		12,121,147		9,636,730
Materials and supplies inventory, net of an allowance for obsolescence of \$64,677 at September 30, 2012				
and 2011		1,727,461		2,037,713
Prepaid expenses	-	109,202	_	251,698
Total current assets	_	35,814,457	_	33,073,629
Property, plant and equipment:				
Utility plant in service:				
Water system		279,765,742		251,010,331
Wastewater system		227,270,443		223,236,826
Non-utility property	_	17,049,671	_	15,740,095
		524,085,856		489,987,252
Less accumulated depreciation		(246,558,268)		(235,623,552)
		277,527,588		254,363,700
Land		64,288		64,288
Construction work in progress	99-	27,210,416	_	29,784,889
Property, plant and equipment, net	2-	304,802,292	_	284,212,877
Other noncurrent assets:				
Restricted cash and cash equivalents		96,060,028		117,233,610
Investments		17,200,405		17,201,280
Unamortized debt issuance costs	_	5,045,577		5,244,802
Total other noncurrent assets		118,306,010	_	139,679,692
	s	458,922,759	s	456,966,198

See accompanying notes to financial statements.

#### Statements of Net Assets, Continued September 30, 2012 and 2011

LIABILITIES AND NET ASSETS	_	2012	05	2011
Current liabilities:				
Current maturities of long-term debt	\$	5,454,328	5	6,192,198
Accounts payable:				
United States Navy		404,726		549,977
Guam Power Authority		1,444,824		1,701,278
Trade		2,498,193		3,239,305
Accrued interest		2,960,173		3,015,548
Accrued payroll and employee benefits		439,086		385,664
Current portion of employee annual leave		469,631		446,877
Payable to contractors		9,698,587		1,420,395
Customer deposits		2,063,758		1,949,158
Other liabilities		882,038	en-	505,099
Total current liabilities	-	26,315,344	_	19,405,499
Long-term debt, less current maturities:				
Revenue bonds payable		207,822,566		210,242,036
Notes payable		20,851,436		23,915,460
United States Navy		-		75,676
Employee annual leave, less current portion		855,513		879,905
DCRS sick leave liability		1,049,726		931,407
Advances for construction		169,162	331	168,946
Total liabilities	2-	257,063,747	-	255,618,929
Commitments and contingencies				
Net assets:				
Invested in capital assets, net of related debt		189,567,949		189,524,913
Restricted		9,472,664		8,049,966
Unrestricted	29	2,818,399	-	3,772,390
Total net assets		201,859,012	_	201,347,269
	s	458,922,759	s	456,966,198

See accompanying notes to financial statements.





























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